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The Beaver

No. 1 OUTFIT 261 JUNE 1930

HUDSON'S BAY HOUSE, LONDON, ENGLAND
(VIEW FROM ST. HELEN'S PLACE)

Hudson's Bay Company

INCORPORATED 2ND MAY 1670

Hudson's Bay Company.

INCORPORATED 2ND MAY 1670.

VISITORS!

A Hearty Welcome Awaits You at All Hudson's Bay Company Stores

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AMERICAN TOURISTS' REGULATIONS

"Residents of the United States returning from abroad (Canada) may bring in duty free: Articles up to but not exceeding $100.00 in value acquired abroad (in Canada) for personal or household use, or as souvenirs or curios, if not intended for sale or purchased on commission for other persons. Such articles may be admitted free, notwithstanding they do not accompany returning residents, provided they were actually purchased by them while abroad."

There is a special regulation regarding tobaccos and cigarettes.

The Home of Hudson's Bay "Point" Blankets and Imperial Mixture

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Lethbridge
Yorkton

Victoria
Nelson
Kamloops
Vernon

Winnipeg Vancouver Calgary

Hudson's Bay Company.
INCORPORATED 2ND MAY 1670

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Published quarterly by the Hudson's Bay Company. Copyright No. 1, serial No. 10; January 22, 1924. Rate of postage to Canada, Great Britain, the British possessions, U.S.A. and Mexico, 1c per 4 ozs or fraction of 4 ozs, single or in quantity, unsealed package. Address all communications to Robert Watson, Editor *The Beaver*, Hudson's Bay House, 93 Main Street, Winnipeg, Manitoba, Canada.

No. 1 OUTFIT 261 JUNE 1930

Calgary Store

FIRST to explore and chart the vast terrain of the great Northwest; first to lay open the paths of travel for missionaries who followed soon; first to establish law and order in the name of Great Britain, and first to create channels of trade and commerce upon the fertile plains of Western Canada, the Hudson's Bay Company was also first to erect a departmental store in Calgary.

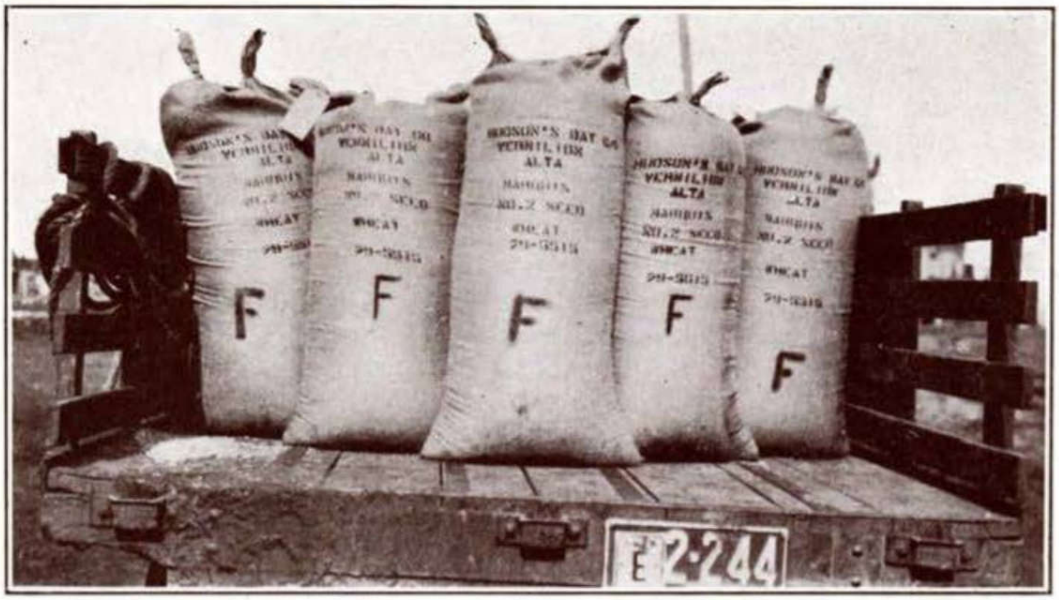
Perhaps it has been because Hudson's Bay officials have always taken a very keen interest in all problems relating to Calgary in the realm of trade and commerce that they have been enabled to keep ever fresh their vision of her future. Perhaps it has been because of their knowledge of the high standard of character evidenced by her citizenry and those who have settled beyond her environs that their faith has remained unchanged. In any case it is an established fact that the Hudson's Bay Company has led the way in the development of new merchandising service.

It was generally believed, when the splendid new store was erected on the corner of Seventh avenue and First street west seventeen years ago, that this edifice was a quarter of a century ahead of its time. The Company's officials were willing to support their opinion that such was not the case by the tangible evidence of one of the largest buildings in the west, and, at that time, the largest in Calgary.

Today these pioneers of commercial thought have raised another monument to their faith in Calgary. They have flung open the doors of an establishment which rivals any of its kind on this side of the Atlantic. They have embellished the structure with the only colonnade of its kind on the continent—one which, for beauty and originality of design, rivals even those of the Old World. They have made of their Calgary establishment a model store, and have placed therein features of construction which may mark throughout Canada the dawn of an awakening consciousness and pride in architectural art based more wholly upon features distinctly Canadian.

To this edifice officials of the Company and citizens of Calgary may direct their attention and the attention of visitors with no small degree of justifiable pride.—*Calgary Herald, May 10, 1930.*

"They Grew in Beauty, Side by Side"—Eskimo, with Walrus Head.
Photo by Capt. W. H. Gillen.



H.B.C.O.S. Limited

Certified Seed Grain for Hudson's Bay Company Settlers

AN interesting sidelight on the work of our Overseas Settlement office is indicated by this photograph. Nearly one hundred British families representing all the countries of the British Isles have been almost a year on their new farms in the Vermilion district.

Although climatic conditions were very much against bringing new land into cultivation state last year, these families, encouraged by their supervisor, doggedly persisted in the harder than usual hard work of clearing and breaking their new lands. The result is that this Spring nearly 3,000 acres of new land were ready to seed.

The Company, with the support of the British Government, has made it possible that this new clean land should be seeded with seed wheat and oats certified by the Dominion Government seed branch. The picture shows some of the bags of seed wheat after having been certified, sacked up, and in readiness for the settler. This places the settler in the position that he can, if he wishes, have the crop from this seed inspected by the government and if approved, registered by the Canadian Seed Growers Association, and thereafter sold as pedigreed seed. In addition, each settler has been supplied with seed potatoes, and also with sufficient sweet clover seed and inoculating material for one acre.

The detailed work to make this possible has naturally taken considerable trouble, but we hope that good weather conditions will result in a heavy yield of this certified grain, for which we hope later to find a market.

It is reported that the land into which this seed is being sown has been splendidly prepared like gardens by these settlers.—*E. H. Gamble.*

Beaver Relic of Hudson's Bay Company in Honolulu
Photo by T. T. Waterman

HBC in the Hawaiian Islands

By ROBERT WATSON

IT seems a far cry from the Canadian prairies to the Hawaiian islands, but not so far in these days when one may be living in below zero weather in Manitoba and within seven days may be lying on the world famous bathing beach of Waikiki in salubrious weather, where the temperature of the sea and air run similarly about 76 degrees Farenheit. But a hundred years ago it was a long way indeed from Britain, and even from the Columbia river, to these same Sandwich islands.

Comparatively few people even now are aware that the Hudson's Bay Company had a supply depot at Honolulu and carried on a considerable trade in sandalwood, besides supplying native foodstuffs to their own and other ships, also importing for native consumption shiploads of merchandise of British manufacture.

Honolulu was a convenient port of call for ships on the Pacific coming or going via The Horn, situated as the Hawaiian islands are in the mid-Pacific.

As far back as 1829, Richard Charlton, English consul at Honolulu, is recorded as receiving shipments from the Hudson's Bay Company at Columbia River and acting as the Company's agent. In 1834, Mr. George Pelly was sent out by the Company from London, when a permanent agency was established by the Company as an outlet for salmon and lumber from the Canadian Northwest.

During the Company's operations many famous old ships belonging to them or chartered by them are shown on the records as having called: *Columbia*, *Vancouver*, *Cowlitz*, *Darby*, *Royal*, *Brothers*, *Nepaul*, *Admiral Moorson*, *Mary Dare*, et cetera.

Among the passengers on the *Nereide*, which called in 1836, were the Rev. Herbert Beaver, chaplain to the Company, and his wife, on their

way to join the colony in the Northwest. The earliest location of the Company's premises was on the Ewa, or north side of Nuuanu Street, adjoining the "Blonde" lot cornering on King Street. The premises were named "Aienui," meaning "great debt," perhaps in reference to the Company's liberal policy of granting credit on reasonable security, such as was and still is granted to the Indians on their prospective winter catch.

This store is remembered as a two-storey shingle-sided building standing end on to the street.

Sir George Simpson visited the islands in February, 1842, on the ship *Cowlitz* from Vancouver, via San Francisco and Santa Barbara, while on his "journey round the world."

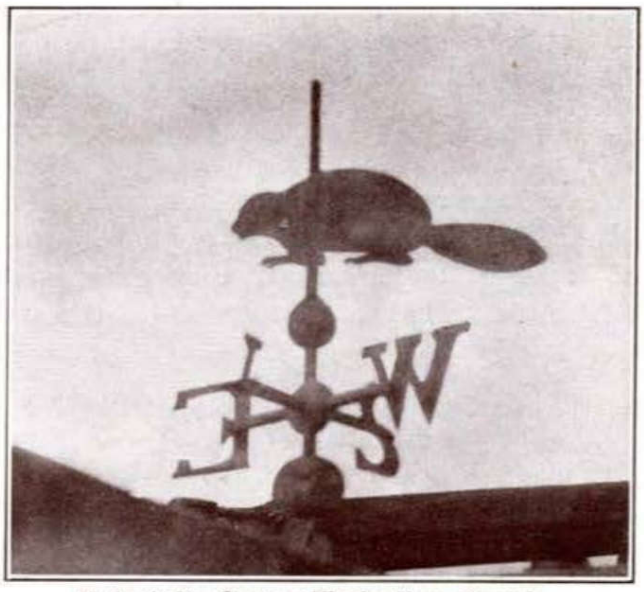
The Company took an important part in those early days in upholding local government and in aiding those in office in their efforts toward local improvement and the social uplift of the natives. So much was this repeated aid appreciated, that in 1846 a selection of Hawaiian fancy wood was sent by the Hawaiian government to A. Barclay, London, England, to be made into a table each for Sir George Simpson and Sir J. Henry Pelly, "in esteem and gratitude for important services," doubtless referring to their labours for the recognition of Hawaiian independence.

In 1846 the Company arranged for the removal of its premises to the corner of Queen and Fort streets, and the best part of that year was spent in the erection of a two-storey coral building with slate roof, fronting on Queen street, and one-storey storage buildings along Fort street. The store stood end on to the street but some little distance off the road, having a front veranda partly enclosed; the stairs were in front at the right side of the doorway leading to the upper veranda.

Chief Factor James Douglas visited the depot in 1848.

On November 26, 1859, the Hudson's Bay Company advertised its withdrawal from business on the islands and in August, 1860, Mr. Bissett, the Company's agent, with his wife and child, left for Victoria by the *Jenny Ford*, thus terminating an interesting if not financially profitable period of trading.

The writer is indebted to Mr. Thomas G. Thrum, of Honolulu, for much of the foregoing information from a paper read by Mr. Thrum at the spring meeting of the Hawaiian Historical Society, May 25, 1911.



Hudson's Bay Company Weather Vane, Honolulu
Photo by R. Watson

The Company's agents at Honolulu were Richard Charlton, George Pelly, George T. Allan, D. MacTavish, Robert Clouston and James Bissett.

The following extract from the Honolulu *Advertiser*, dated March 31, 1930, explains the two "beaver" photographs reproduced in this issue. At this time of writing, these are the only known relics in the Hawaiian islands of the Company's sojourn there 1834 to 1860.

"Thousands of Honolulans who pass up and down Fort Street and visit the wharves have probably never lifted their eyes high enough on such trips to notice on the Makai-waikiki cornice of the Campbell block at Fort and Queen Streets a weather-beaten weather vane, with the letter "N" missing from that particular arm and to notice that the vane itself resembles a well-known forest and stream animal.

"It took a visitor from Winnipeg, Canada, to notice that the animal was a beaver, and he jumped to the conclusion that it must have, about eighty years ago or so, adorned the headquarters of the old Hudson's Bay Company in Honolulu. As that Company discontinued its Honolulu branch about 1859, the history of the vane intrigued the visitor, Robert Watson, editor of *The Beaver*, the service magazine of the Hudson's Bay Company.

"With the guidance of Stanley Waldron, of the Fred L. Waldron Company, Watson went on the roof of the Campbell building and obtained a close-up photograph of the vane, which will be reproduced in his magazine.

"Also he will reproduce a photograph of the carved wooden beaver in the Merchant's Grill. The Grill fell heir to the beaver from Nolte's old "Beaver Coffee Saloon." Both "beavers," so Joe Maguire states, were found in the old Hudson's Bay Company warehouse and preserved."

A clue to the location of the weather vane was given to the writer in an unsigned letter received by him at Honolulu, while Mr. A. Pierce Taylor, archivist for the territory of Hawaii, was able to guide him to the carved "beaver," at the Merchant's Grill, when he inquired about it at the archives.

An hour's industry will do more to produce cheerfulness, suppress evil humours and retrieve your affairs than a month's moaning. Sloth makes all things difficult, but industry all easy; and he that riseth late must trot all day and shall scarce overtake his business at night; while laziness travels so slowly that poverty soon overtakes him.—*Franklin.*

We must all either wear out or rust out, every one of us. My choice is to wear out.—*Theodore Roosevelt.*

"The pleasures of the senses pass quickly; those of the heart become sorrows; but those of the mind are ever with us, even to the end of the journey."—*Spanish Proverb.*

An Early HBC Medal

AMONG the gifts reported to the David Ross McCord National Museum is a Hudson's Bay Company medal struck by the Company for the purpose of presentation to the Indian chiefs. This medal was designed by C. H. Kuchler.

From the Company's archives it would appear that as early as the year 1776 Thomas Hutchins, chief at Albany Factory, had suggested to the Governor and Committee in London that a medal bearing the King's head on one side and the Company's coat-of-arms on the other would make a suitable article for presentation to the Indian chiefs.

In 1820, some medals bearing the head of His Majesty King George the Third were ordered from W. Walker, of Soho, Birmingham. Twenty-four of these medals were despatched to York Factory in that year.

The Company's records give instances of the presentation of these medals to Indian Chiefs at Fort Wedderburn on 30th March, 1821, at Fort St. Mary's on 22nd April, 1821, and at Fort Chipewyan on 27th May, 1824, while the following extracts from the Company's earlier records are of interest:

From Lac la Plui journal, 27th September, 1793:

". . . The Chief . . . Wore a Silver Meddle with the Kings Empression on One side and Coat of arms on the other."

From Portage de Lisle journal, 6th May, 1793:

". . . about noon the great Lake le pluis War Chief Capt. Ka,Ke,kamick with eight Canoes arrived, he wore a huge Silver Medal and a very large Cressant couriously engraved, both of Solid Silver. It is customary among the Traders when ever they see one of these meadels to honour his

Majesty's armes with a new Silk Ribband by good luck I had as much of my oun private propperty as did this to my satisfaction."

The above cuts show the obverse and reverse sides of this particular Hudson's Bay Company George-the-Third medal, which is of white metal.

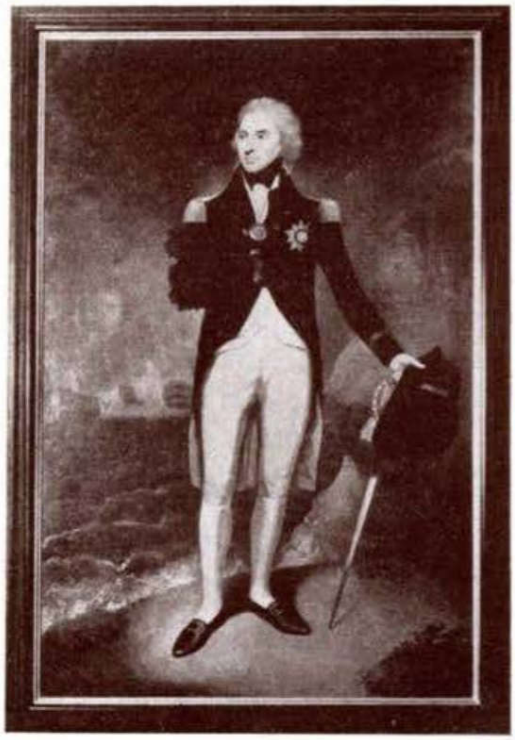
Quite a number of medals, tokens, et cetera, are on view at the Historical Exhibit of the Company at Winnipeg, but the collection does not include one of the above. A good home, therefore, awaits it should it be in possession of any friends of the Company who might wish it permanently cared for in this manner.

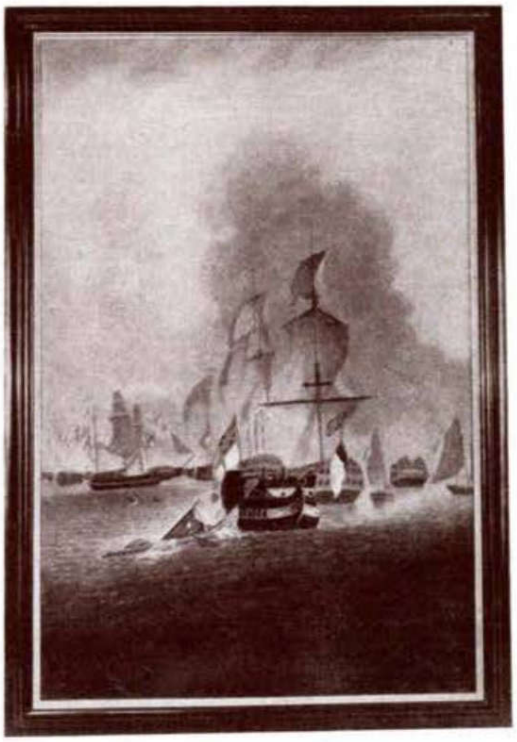
Rescuers in the North

ANOTHER chapter may be added to the activities of the Hudson's Bay Company. The northern wildernesses are but a common story to the agents of this centuries old trading corporation, and its history is as the romance of business. Little is heard of the Company's operations in the wild places of the North, but time and again, as related in many a yarn of adventure, its posts have saved the lives of daring explorers who had lost their way. Little matter where the hunter, trapper or prospector found himself in the grim north country during the last three hundred years, the men of the Company had been there before his arrival. And well for him that they were.

Even the aviators of today are realizing that the Hudson's Bay post in these barren places is a life-saver. It would have gone hard with the MacAlpine party had the members not discovered the friendly post at Cambridge Bay, within the Arctic Circle, where they found food and shelter and were enabled to get in communication with those who were searching for them. A similar story comes from the far northern regions of Quebec, where lost aviators came upon a Company post on Lake Manuan, the headwaters of the Peribonka river, which flows from there into Lake St. John, up where the Saguenay begins its wild journey to the St. Lawrence. The airmen did not know of the existence of this post until so informed by wandering Indians whom they met while totally lost in the forest country. The factor and his staff (if he has any) will look after the rescued men until other planes come to take them back to civilization.

It is well that the comfortably placed people of this country should have occasional glimpses of this aspect of parts of Canada of which they know little or nothing. What of the men who maintain these posts in the far places of the Dominion? They have proved themselves friends in need to many a wanderer in the North. And, after supplying his requirements and sending him on his way home, all the factor had to do was turn again to his work in the lonely post. It is a hard life, and requires character on the part of those who undertake its duties.—From *The Globe*, Toronto, November 14, 1929.





Two Unusual Pictures

THE interest of visitors to the Winnipeg store, particularly those with a love for pictures, has been aroused recently by the two canvasses which have been placed on the walls on the main floor just beyond the elevators and facing the mezzanine floor. For many years these pictures were hanging in comparative obscurity in Bachelor's Hall at York Factory, where they had been as far back as the memory of any living Hudson's Bay Company fur trader could carry.

The pictures represent "Lord Nelson" and "The Battle of the Nile." It was the understanding for years that these were the work of R. M. Ballantyne, the famous writer of boys' stories, who was in the service of the Company from 1841 to 1847 and who spent part of his early apprenticeship at York Factory. R. M. Ballantyne was an artist of considerable ability, many of his water-colour paintings having been on exhibition in the Royal Scottish Academy.

The curiosity of Winnipeg head office had been roused by these pictures, with the result that they were finally brought to Winnipeg for inspection. On arrival they were found to be in very poor condition, but their subject matter and their apparent age were sufficient to hold the interest of all who got a glimpse of them. Our Governor, Mr. Charles V. Sale, after viewing them, gave instructions for their shipment to London for renovation and, if possible, to ascertain who the artist really was. The pictures were reconditioned, and in their freshened state became greatly enhanced from the point of view of the onlooker.

Quite recently, Professor Morton, of the Saskatchewan University, wrote a book entitled "The Journal of Duncan McGillivray," and on page five of the appendix was found a clue to the origin of these pictures so far as the Hudson's Bay Company was concerned, although the name of the actual artist still remains in obscurity.

Fort William, as is generally known, was the trading headquarters of the North-West Company. Professor Morton states that Ross Cox, visiting Fort William in 1816, wrote:

"The dining hall is a noble apartment, and sufficiently capacious to entertain two hundred. A finely executed bust of the late Simon McTavish is placed in it, with portraits of various proprietors. A full-length likeness of Nelson, together with a splendid painting of the battle of the Nile also decorate the walls, and were presented by the Hon. William M'Gillivray to the Company."

These pictures thus identified become of great interest, being of the few relics remaining of the halcyon days of the North-West Company. The Hon. Wm. McGillivray, the donor of the pictures to the North-West Company, was one of the signatories to the coalition of the North-West and the Hudson's Bay Companies in 1821.

After coalition the pictures were moved to York Factory, where they remained until recently. This discovery gives them a greater age than was originally surmised when they were attributed to Ballantyne, but their full artistic merit and who the actual artist was are still a matter of interest and speculation. Their historic value is unquestionable.—*R. W.*

Transportation in British Columbia District

Hudson's Bay Company Winter Freighting at Fort St. James. *Photo by Wm. Ware*

Hudson Bay House

By A. TRYSTAN EDWARDS

THIS facade illustrates a stylistic convention which is frequently exemplified in new buildings in the City of London. Great commercial firms are not always inclined to venture upon an architectural gamble, and hesitate before committing themselves to experiments in design which will perhaps not find favour with critics a few years hence. After all, the Renaissance style is extraordinarily safe, its forms are not only pleasant and seemly, but are capable of investing a building with dignity. Hudson Bay House, designed by Messrs. Mewes and Davis, is certainly an ornament to Bishopsgate; while striking a note of opulence, it yet impresses by its scholarly style, which has ample room to display itself in a facade of such dimensions. Very tall and broad, the frontage towards Bishopsgate is of a design easily analysable into its constituent parts.

There is no muddle or confusion here. The first stage of the building, embracing both ground floor storey and mezzanine, is contained within an Order in the Roman Doric manner. It is only necessary in imagination to do away with this Order to realise the important part it plays in the composition. The obvious aesthetic function it performs is to make the lower part of the facade homogeneous, in spite of the fact that at the centre is a large opening leading into St. Helen's-place, a *cul de sac* road which lies behind the building. Instead of our attention being directed to this central cavity, we dwell upon the series of vertical members, of which the middle ones are columns and those on either side pilasters.

Thus, the first stage of the building expresses that combination of similarity and difference which is the mark of organic design; the three sections are held together by the Order, while the central opening is sufficiently expressed by having its own special columnar treatment. Moreover, another subtlety will be observed, inasmuch as the triglyphs, the decorative vertical divisions of the frieze, occur only above the central portico and above the doorways, so that these openings receive an additional measure of emphasis. The facade above the Order is also worthy of careful study. Each row of windows has its individual type of ornament. Thus, there is no attempt here to affect

Bishopsgate Front

the repetitive or standardized form of fenestration which is so popular in America. As only three stories are included between lower and upper cornice, this variety of treatment adds interest to the facade and gives it a human quality.

It is not pleasant to think that great commercial organizations are served by a race of clerks all absolutely alike, which is the impression created by some of the new "robot" architecture. Hudson Bay House also shows its individuality by its very steep roof surmounted by a lantern. This latter feature, however, is scarcely visible from Bishopsgate, and can be best seen from St. Helen's-court, at the end of which the new facade forms a delightful vista.

[The above notes are reproduced from *The Financial News*, London, England, of 21st December, 1929. Our cover picture gives the view from St. Helen's-place, while the picture on the preceding page is of the Bishopsgate front.]

Something Different in Traps

This photograph was taken on the Kona coast of the Island of Hawaii, the largest island of the Hawaiian group. The trap is for catching wild pigs. It is built of loose lava stones in the form of a pen or enclosure with a wooden door through which the pig pushes its way but by which it cannot make an exit, the door being a one-way arrangement.

The Hawaiians set a goat to catch a pig. The bait consists of a dead goat thrown across a wooden fence inside the pen, and goats being somewhat "high," live or dead, attract the pig to its doom.

The cactus growing alongside is a typical weed in that part of the country. It grows to a great size and is much more abundant than desired. —*R.W.*

HBC Posts, Keewatin District

No. 15—Pukatawagan Post

By S. J. C. CUMMING, District Manager

PUKATAWAGAN post is situated on the Churchill river about two hundred miles due north of The Pas, Manitoba, and takes its name from the Cree word meaning "a fishing place." The post was established about twenty years ago, first as an outpost under Pelican Narrows post, and subsequently as a post, in 1918.

The natives are Cree, who originally came from Nelson House and Pelican Narrows posts. According to some authorities, there would appear to be two distinct types of natives, one very tall and resembling the Indians of the plains in feature and bearing, and the other of the Swampy Cree type. These people were originally attracted to Pukatawagan by the fact that fish were plentiful in the endless chain of lakes which forms the Churchill river for many miles in this section. The surrounding country is of high rocky nature, well wooded in the valleys.

An outpost run in connection with Pukatawagan post is situated at Granville lake, this lake being an extension of the Churchill river, about eighty miles northeast of Pukatawagan. Near Granville lake outpost stands part of an old stone chimney, with a large tree growing up the centre of the ruins. The older natives state that at one time both the old North-West Company and the Hudson's Bay Company had posts at that location and the old chimney is all that remains.

With the completion last fall of the branch line of the Northern Manitoba railway, from Cranberry to Sherridon (Cold Lake), Pukatawagan is now situated only sixty miles from railroad.

During the summer of 1929 an Indian reserve was surveyed at Pukatawagan, the Indians receiving a large, well wooded tract of land from the Dominion. Garden produce is grown successfully.

The managers during the past twelve years were S. Clark, A. M. Chalmers, W. L. Wood, and W. Finlayson and John Denton.

Progressive March in Labrador

By SIR WILFRED GRENFELL, C.M.G., M.D.

I KNOW of no country where nature provides so freely a succession of free harvests as in Labrador. From December to May the valuable furs are being sought. From May to August the salmon fishery is prosecuted. The value of salmon to the fisherman is more than three times as much today as it was a few years ago, a fact that is due to the progressive activities of the Hudson's Bay Company. I have just been aboard a 5,000-ton steamer, in which 1,000,000 pounds of brine-frozen salmon have already been stored.

The new policies of the Hudson's Bay Company under the leadership of the new government are doing a great deal for the welfare of the people, both incidentally and directly, for they recognize the public commercial value of well-off and contented people, and have definitely set that up as ideal. In the cod fishery that follows the salmon from August to October, they have not only improved the methods of preserving the fish, as they have done by brine freezing, but are liberally providing the people with the methods for prosecuting the fishery, of which they have been lamentably short during the last many years. And, again, for the seal fishery, which follows the cod fishery from October to January, they have devised methods both of making the seal of more value commercially and again making it possible for the people to prosecute that fishery successfully.

Owing to the change from the old floating green-fish catchers, it has become necessary in our work to change our methods also, and the small old hospitals, lying on outer islands in the path of northern fleets, are becoming what we call nursing stations with only a summer visiting medical and surgical staff, while a new central hospital, the only one that has ever yet been built in Labrador that can give up-to-date and adequate facilities for surgical and medical treatment, will have to be built at Cartwright, and all patients coming south between that point and the North Pole will in the future find help as far north as that.

A new settlement is growing up which will be ultimately the capital of Labrador, and which will grow up—beyond the stores and industries now being carried on by the Hudson's Bay Company and others—around the Labrador public school, which has recently been made possible for us to build in order to replace the one burned down the middle of winter two years ago, and round the hospital for which we are seeking funds now, and round the domestic and industrial work peculiar to our northern people, which has been growing so rapidly of late years, with the increasing demand for the beautiful native mats, unique and beautifully ornamented dickies and clothing for sports, ivory carvings, ornamented native grass work and other products of these clever technical people in this backwash or foremost post of modern civilization."

(*Extract from letter of Sir Wilfred Grenfell in New York Times of 5th September, 1929.*)

Painting of Sir George Simpson

MUCH INTEREST is evinced from time to time by historians and others in the large oil painting of Sir George Simpson now in the office of the Fur Trade Commissioner of the Company at Winnipeg, from which our illustration has been taken. This picture bears the title, "Governor of the Territories of the Hudson's Bay Company. Painted at the request of the Chief Factors and Chief Traders of the Company as a mark of respect for his talents."

The pictures, of which three were made, were painted by Stephen Pearce, who at that time apparently lived or had his studio at No. 25 Queen Anne Street, London, England. Mr. Pearce was the artist who painted also the portrait of Dr. John Rae, of which there is a record in the Hudson's Bay Company archives of 1856. A copy of Dr. Rae's picture appeared on the cover of *The Beaver* dated September, 1928. The picture of Sir George Simpson was originally exhibited at the Royal Academy in 1857 as No. 277 in the catalogue, and was marked as a presentation portrait.

The artist, Stephen Pearce, was born in 1819 and died in 1901. He exhibited ninety works at the Royal Academy from 1839 to 1885, and also showed his pictures at the British Institute and the Suffolk Street galleries from 1827. About twenty-four of his portraits are in the National Portrait Gallery, London, England.

The three pictures of Sir George Simpson, which were the property of commissioned officers of the fur trade, were hung at Victoria, York Factory and Moose Factory, respectively. The Victoria picture was transferred later to the Vancouver fur trade office. The York Factory picture was transferred to the Fur Trade Commissioner's office at Winnipeg, while the Moose Factory picture, by a vote in council of the commissioned officers of the fur trade at Winnipeg, October 19, 1928, was transferred to the London office. So that the three pictures are now located at Vancouver, Winnipeg and London, England.

I have never seen a man who could do real work except under the stimulus of encouragement and enthusiasm and the approval of the people for whom he is working.—*Charles M. Schwab.*

The Spirit of the Fur Trader

As Exemplified by Peter Skene Ogden

By HERBERT DUNK, Hudson's Bay House, London, England

GOOD humour, perseverence and tact, those very becoming attributes of the fur trader, received what my dictionary calls "dutiful reverence" on Sunday, the 23rd October, 1923. A great crowd assembled on that day in the Mountain View cemetery in Oregon City to witness the unveiling of a memorial stone, and their presence on this occasion gave practical proof of their appreciation of the character and work of that "high officer of a great British corporation," Peter Skene Ogden. Excellent addresses were delivered during the proceedings and touched on Ogden's parentage, youth and services. No sketch of his career could omit a reference to the way in which Ogden "heeded the call of humanity and responded to the impulses of his heart in rescuing American captive women, children and men, not of his nation, held by murderous Indians after the Whitman massacre."

This tragic event began on the 29th November, 1847, and continued for several days. Dr. Marcus Whitman, his wife and eleven white men had been killed by the Indians, and about forty-three white women and children and seven men of sixteen years and over had been taken prisoners.

Late in the evening of the 6th December, 1847, a messenger brought a letter to Fort Vancouver from William McBean, who was in charge of the Hudson's Bay Company post at Fort Walla Walla. Ogden was informed and at once consulted Chief Factor James Douglas.

The president of the Oregon Historical Society has recalled the events that followed in these words:

"The next morning, before the news reached Oregon City, Peter Skene Ogden was on his way to Fort Walla Walla with two batteaux, manned only by the usual number of Company voyageurs, and without any display of arms. It took Ogden a number of days to make the journey to Fort Walla Walla. He proceeded as on ordinary business and paid the customery toll of powder and ball at The Dalles portage. On his arrival at Fort Walla Walla, messengers were sent to chiefs of the Cayuses, Walla Wallas and Nez Perces, that 'Old Whitehead' wished to see them. It was an invitation which could not be declined. It was a command rather than an invitation. These chiefs doubtless recalled that Dr. John McLoughlin had announced that any murder of an American or a British subject meant death to the perpetrator. Dr. McLoughlin hung several Indians for murders of white persons. It may be that he had no jurisdiction to do this, but he exercised it. There were no courts in Oregon to grant writs of *habeas corpus* in those days. Dr. McLoughlin never forgot a promise or a threat. He kept his word.

"So these Indian chiefs came. Ogden, the 'Old Whitehead,' went to the council alone. He was unafraid. He spoke to the chiefs in their own language. He said in effect:

" 'The Hudson's Bay Company has been with you for more than thirty years without bloodshed. We are traders, and of a different nation than the Americans. But we are of the same colour, speak the same language, and worship the same God. Their cruel fate causes our hearts to bleed. Besides this massacre, you have robbed the Americans passing through your country, and you have insulted their women. We have made you chiefs, but you say that you cannot control your young men. They are cowards, and you are responsible for their deeds. If the Americans begin war, you will have cause to regret, for you will be exterminated. I know that many Indians have died; so have white people. Dr. Whitman did not poison those Indians who died. You now have the opportunity to make some reparation. I advise you, but I promise you nothing should war be declared against you. The Hudson's Bay Company has nothing to do with your actions in this trouble. Deliver to me these captives and I will give you a ransom.' "

The death of the Indians in question was caused by an epidemic of measles and other diseases. A number of deaths had occurred through the Indians using sweat-holes and then plunging into cold water. Dr. Whitman was said, by the Indians, to have poisoned them and thus caused the deaths which resulted from their own foolish actions.

Tiloukaikt, a Cayuse chief, replied: "Your words are weighty. Your hairs are grey. We have known you a long time. You have had an unpleasant journey to this place. I cannot therefore keep the captives back. I make them over to you, which I would not do to another younger than yourself."

These words are ascribed in the "Acquisition of Oregon," Part II, p. 223, by William I. Marshall, to Toloquwet and not to Tiloukaikt. This might, of course, be the same person and a variation only in the spelling of his name.

Within a few days, all the captives were surrendered to Ogden and left Fort Walla Walla with the chief factor at their head. In due time they reached Oregon City amid great rejoicing.

This was the crowning event of Ogden's career, and is expressed in the letter dated 17th January, 1848, from George Abernethy, governor of Oregon Territory, to Chief Factor Ogden. The governor concludes:

"Your exertions in behalf of the prisoners will, no doubt, cause a feeling of pleasure to you through life, but this does not relieve them nor us from the obligations we are under to you. You have also laid the American government under obligations to you, for their citizens were the subjects of the massacre, and their widows and orphans are the relieved ones. With a sincere prayer that the widows' God, and the Father of the fatherless may reward you for your kindness, I have the honour to remain, sir, Your obedient servant, George Abernethy."

Lac Seul Indians

By F. L.C.

THESE are Ojibway with a smattering of Cree. Essentially canoe men, they travel in winter with a three or four dog sleigh, the dogs hitched single file. Among the trappers are some amusing and, from the standpoint of the student in the Red Man's reaction to the influence of his white neighbour, interesting characters.

John Warboose, an Indian of the old school, comes here with his fur from an inaccessible point north, year after year in the spring. He eats little but fish and meat, smoking it on a rack over a poplar fire.

One beautiful morning, John traded the result of his winter's labour in the old store. The value of his catch was given him in dollars first; these he handed back and had in return match sticks. John lined them up on the counter like a child with lead soldiers, marshalling them in groups to suit his whim. He is ready to buy ammunition. And the old chap detached two sticks, at the same time holding up the same number of fingers so there is no doubting his intention, and receives two dollars' worth of 30-30 cartridges. The sticks are halved when necessary. With an exorbitant stack of tobacco, his one luxury, he traded on.

Outside was the throb of a gasoline boat; and the same sun which shone through the windowpane onto his *Scohtennson* (little fires) glanced the wing of a passenger aeroplane flying close in and beating north, perhaps to invade the old man's solitary domain with more modern equipment and object.

Then there is Robert Wesley. Robert is of Cree abstraction, speaks good English, and is a man of parts. He carries a great head for ideas, and it is perhaps as well for him that he has as fluent oratorical powers as the great ecclesiastic of that name, that with this safety valve the schemes he propounds invariably get no further than the ears of his audience.

After a slight attack of indigestion, a small inconvenience after consuming a whole medium-small beaver, Robert bethought himself of, *first*, the wonders of present day surgery, and *second*, the resemblance every Indian recognizes between *homo sapiens* and a bear in general, and their anatomy in particular. Robert killed his bear and had every intention of having its stomach transferred to his own body. He was so sincere, that we went to great pains to remind him that the bear hibernates in the winter, and the borrowed organ might rebel against sustaining him during his trapping activities. This impressed him, and the medicals of the land lost a willing pioneer.

He is a keen student of the ring, and his last offspring was solemnly christened "Strangler Lewis Wesley" by a perplexed padre.

A hunter of merit, the last scheme we heard Robert devolve was to invade the Winnipeg market with canned moose.

"Vanity of vanities, all is vanity." It invades even this corner of the world, and affected one James. James, although he uses hair oil with surprising effect on his black locks, had no regard for the tan of his outdoor calling as compared with the pale skin of his neighbours at the post. His face is now remarkably pockmarked, most unlike the evidently not-always-ridiculed white man. For one night, in the secrecy of his shack and with much ceremony, this aspirant in the ranks of the Ojibway washed his face in a strong solution of lye water, with devasting result. For my part, I think the native has a lot of the white man's ways to unlearn before he follows too assiduously in his steps, and James that, while beauty is only skin deep, ugliness goes to the backbone.

Hudson's Bay Company Old-Timers

Left to right—Ven. Archdeacon Vincent, of Albany; Allan Nicolson, Southern Department Accountant; W. G. Parmelee, Canadian Commissioner of Customs; James G. Christie, Clerk, Moose Factory; E. K. Beeston, General Inspector, Hudson's Bay Company; C. C. Chipman, Commissioner, Hudson's Bay Company; Dr. A. D. M. Grant, Medical Officer, Moose Factory; D. C. McTavish, Chief Trader, Rupert's River District; Joseph G. Vincent, Clerk, Department Office; W. K. Broughton, Factor, Moose River District; James Vincent, Junior Chief Trader, Albany District; Christopher J. R. Jobson, Post Manager, Moose River District

This photograph was taken at Moose Factory in September, 1892, while Commissioner C. C. Chipman and his party were on a visit to the coast. The party arrived two hours after the departure of the annual ship for England, in consequence of which one member of the Moose Factory staff, the late Captain John Taylor, was not in the group. We are indebted to Mr. Allan Nicolson, of Victoria, for this information. Mr. Nicolson was at that time accountant for the Southern Department, and he reflects that, with the probable exceptions of Dr. Grant and himself, all the other gentlemen in this photograph have passed on.

UNITED STATES DISTRICT COURT
DISTRICT OF MINNESOTA—FIFTH DIVISION

The Governor and Company of Adventurers of England Trading into Hudson's Bay, Plaintiff,
vs. Hudson Bay Fur Company, Defendant

THE words "Hudson" and "Hudson Bay," when used in connection with the business of dealing in furs or blankets, are identified and associated in the public mind with the plaintiff company and with the great traffic in those two lines of merchandise in which it has been so long and honorably engaged. The use of the name "Hudson Bay Fur Company" by the defendant was a rather flagrant violation of business ethics and an obvious departure from what men generally would consider to be right. The fact that it was such, bars the defendant now from urging in its behalf that it has expended large sums of money in advertising its business and the name "Hudson Bay Fur Company," and from claiming that it would now be a hardship upon it to prohibit its continued use of the word Hudson as part of its business name. The fact that the use was wrongful nullifies the argument entirely, and the circumstances that the sums expended in advertising were large only serves to magnify the wrong. The situation is clearly portrayed by various of the affidavits submitted by plaintiff and especially by that of a dealer, who, for 25 years had been engaged in the fur business in the City of Duluth under a trade name of his own choosing, and who by proper methods has acquired a good name and a substantial good will, but who would gladly forego the advantage of both, if he might be permitted to employ the name which the defendant now asks leave to use.

If defendant had never used the name "Hudson Bay Fur Company," the wrong and deception, if any, involved in now using the name proposed (Hudson Furriers, Incorporated) would be much less than it would be under conditions as they actually exist; and the application of defendant seems like an effort to see how far it will be permitted to go, without incurring the penalties of the law, along lines on which it should never have entered at all.

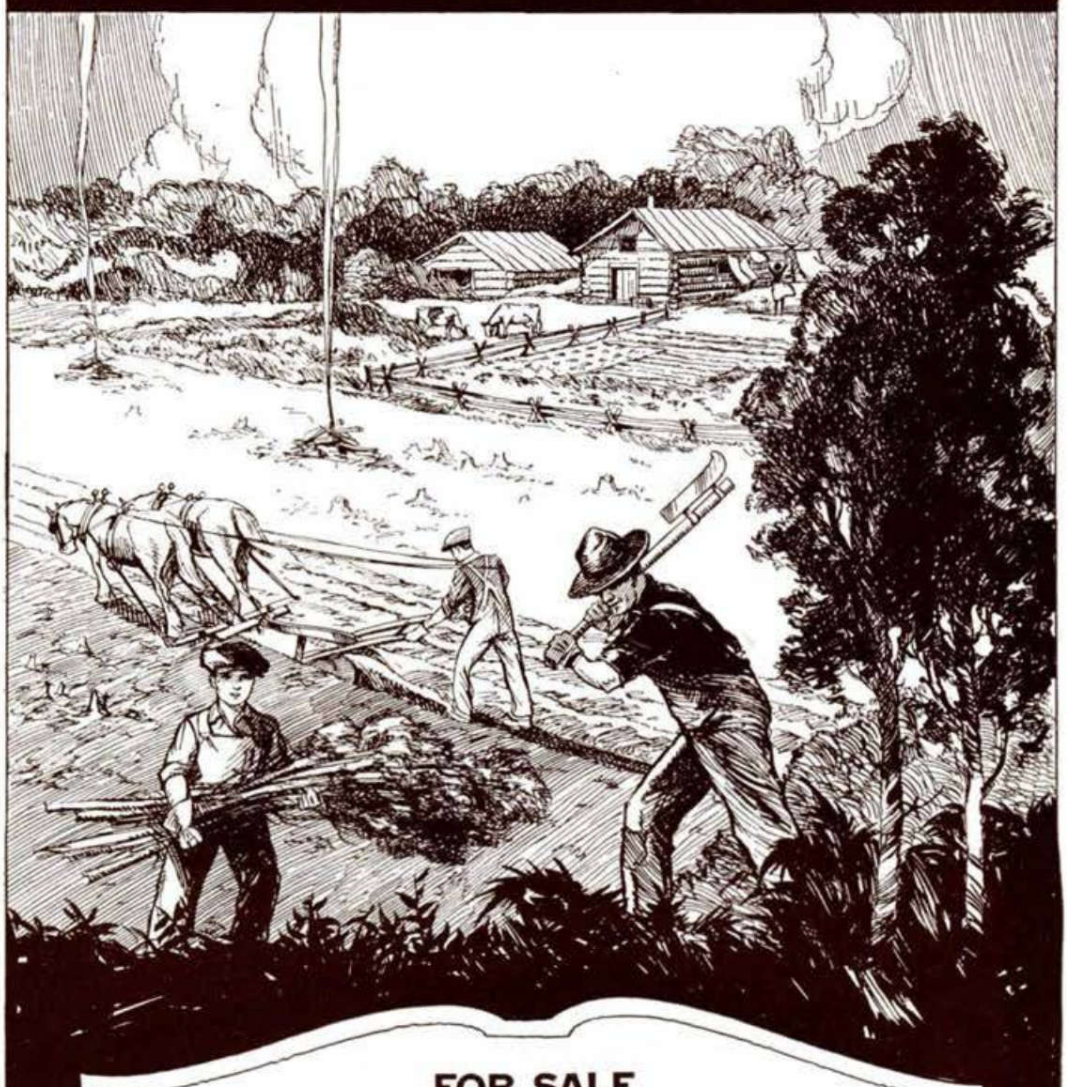
The world is wide, and available and good names for defendant's business are many. It has a great range of selection without trespassing upon the rights of plaintiff, and without, by a possibility, deceiving the public. Some such name should be chosen. In the face of the decree which has been entered in this case, the defendant has continued to use and advertise under the prescribed name for quite too long a time. The matter should now be promptly closed, and changed conditions conforming thoroughly to the spirit of the decree should be inaugurated without delay.

Dated September 18th, 1929.

Sgd. WILLIAM A. CANT,
United States District Judge.

Hudson's Bay Company.

INCORPORATED 2ND MAY 1670.



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H B C FARM LANDS

HBC farm holdings comprise many parcels of bush lands in Manitoba, Saskatchewan and Alberta. These lands have excellent soil—highly productive—and furnish Building Logs, Fence Posts, Firewood and good Shelter for Stock.

For full information re price, location, etc., apply

LAND DEPARTMENT
HUDSON'S BAY COMPANY
HUDSON'S BAY HOUSE
WINNIPEG

Hudson's Bay Company.
INCORPORATED 2ND MAY 1670.

Are You Interested in Farming Fur Animals?

—If Not, Why Not?

Study their habits; read all available literature on the subject. In your spare time build a small pen, and then as you gain experience increase your stock and pens until you eventually have a thriving industry, pleasant and profitable.

THE
HUDSON'S BAY COMPANY
FUR TRADE DEPARTMENT

Is Always at Your Service

STAFF SUPPLEMENT

News from Stores, Posts and Branches

Vancouver

THE MAY ANNIVERSARY SALE

Keen competition has featured the anniversary sale this year. Every division in the store has been "on its toes." The sale got off to a flying start on Monday morning, April 21, when practically every employee appeared at eight o'clock to attend an enthusiastic rally. Every division turned out *en masse*, wearing its colours and indulging in boastful prophecy as to which would achieve the greatest sales.

While the stunts, the speeches, and other features of the party were memorable, the real high light of the affair was the inspiring talk of our store manager, R. C. Scibird. He sent every employee to his post resolved to do his or her utmost to make the sale a success.

JUNIOR EXECUTIVE CLUB

Splendid enthusiasm has characterized the meetings of the Junior Executive Club held since the last issue of *The Beaver*, in which an account of the first gathering was given.

Thursday, February 20th, R. E. Standfield, merchandise manager of the home furnishings division, spoke on the subject of "Merchandising." His address was divided into three parts: (1) The meaning of merchandising, (2) the organization of the merchandise department, (3) the functions of merchandising.

A. H. Stone, merchandise manager for the ready-to-wear division, was speaker at the next meeting, March 6, his topic being "The Qualifications of Leadership." Mr. Stone considered his subject from two main angles: The individual as a leader in the store, and the store as a leader in the community. He particularly stressed the qualifications which should be possessed by the "Buyer-Leader," which were enumerated as follows: (1) Experience and knowledge of merchandise, (2) imagination and initiative, (3) fair-mindedness, (4) ability and inclination to teach, (5) willingness to co-operate and to take a "whole-store" viewpoint.

Daly Craig, advertising manager of the store, unfolded the mysteries of advertising before the club at the next meeting, March 20. The purposes of advertising, he said, were four: (1) to attract, (2) to interest, (3) to convince, (4) to urge to buy.

The club was privileged to hear an address by R. J. Cromie, publisher of the Vancouver *Sun*, at its meeting, April 3. Mr. Cromie gave an extremely interesting account of a recent trip around the world. Besides dwelling upon the characteristics of the countries he had visited and their peoples, he considered the world economic outlook, drawing the conclusion that Canada now stands on the threshold of tremendous development.

H. R. P. Gant, one of the store executives, was speaker at the meeting held May 1, and delivered an illuminating address on the subject of "Capital Investment." Illustrating his talk with numerous charts and diagrams, Mr. Gant explained how merchandise and expense budgets are compiled, and what use is made of them.

"A financial budget is necessary to the successful financing of any business," Mr. Gant said. "There is nothing mysterious about a budget and it is not hard or complicated to make one. On the contrary a budget is simply an accurate inventory of the things a business man plans to do, month by month, together with an outline of the means to be used in the accomplishment of these things.

ANNUAL PICNIC

With blue skies overhead and the thermometer rising so high that bathers are common again at English Bay, thoughts naturally run ahead to the great summer social and sporting event of the store—the annual picnic, to be held at Sechelt, July 9. Sechelt is an ideal spot for a picnic—almost surrounded by snow-capped mountains and only a two-hour boat ride from Vancouver. The various committees in charge of the programme promise that this year's picnic will be "bigger and better than ever."

IGOR DIAKONOFF

G. Diakonoff, of the fur department, is receiving congratulations because his son, Igor Diakonoff, twelve years old, has been personally selected by the famous pianist, Joseph Hofmann, for free tuition at the Curtis Institute of Music, Philadelphia. Igor has demonstrated unusual talent as a pianist and is the first British Columbia student to be selected in this way. He was born in Petropavlovsk, Siberia, and came to Vancouver with his parents in 1921, on the Hudson's Bay Company vessel *Casco*, which had been chartered for the Kamchatka expedition. He now goes to Philadelphia with the kindest wishes of us all.

Before leaving Vancouver it has been arranged for this talented young artist to give a recital at the Crystal ballroom, Hotel Vancouver.

PIANO RECITALS

Under the auspices of the music department, eight concerts featuring Ella Stankevich, talented Vancouver pianist, are being broadcast from Station CKWX. The purpose behind the series is to present the composers of the various nations. Four of the concerts have now been given and there have been many flattering comments about them. The continuity, by the way, sketches the background of the composers and tells the stories that are associated with the various selections played. It is being written by our own advertising department.

CLEAN-UP CAMPAIGN

The Vancouver store was honoured by an official visit from the mayor of Vancouver during the clean-up week, March 24 to 29.

Mayor Malkin complimented the management on their taking such an active part in the campaign, and after inspecting the store, which was shining and all spic and span, reflecting the good work done by all concerned, Mayor Malkin was presented by Mr. Scibird with a pair of Hudson's Bay "Point" blankets as a memento of the occasion. In expressing his thanks to the management, Mayor Malkin said that the gift would always be prized by him.

Accompanying the mayor on this occasion were several members of the Vancouver Board of Trade.

PROMOTIONS

W. N. Bunting has added to his duties and is now in charge of hardware, toys, electrical goods and baggage.

M. Pollock, late of the general office staff, has been appointed floor manager on the third floor.

TRANSFERS

George Crump has been transferred to Calgary to assume charge of the hardware and toy sections there.

Donald Macintosh, until recently on the staff of the grocery packing room, has been transferred to the Company's post at Hazelton.

Phyllis Ripley, of the silk section, was recently transferred to the Company's store at Vernon. Prior to her departure, she was presented by her co-workers with a beautiful hand-bag as a token of their best wishes.

BUYERS' MOVEMENTS

A. E. Dunn, David Dale, F. W. C. Van Camp, John Hyslop and A. E. Warren have now returned to the store, after having made extensive purchases for their departments in the European and eastern markets.

E. Andrew, buyer for sports wear, recently left for the European markets.

W. E. Townsend, buyer for furniture, is leaving soon for a trip to the eastern markets.

E. S. Lindabury, buyer laces, neckwear and handkerchiefs, has recently returned from the eastern markets.

SUNDRY NOTES

G. W. Allan, K.C., and P. A. Chester paid a visit to the store recently.

Frank Joliffe is now back with us, after having been ill for a considerable period.

F. Massey, of the day porter staff, is still confined to the hospital, recuperating from a recent operation. We are pleased to report that he is making good progress.

We all miss the cheery presence of our head cashier, N. Wood, and hope that he will soon be sufficiently recovered to return to the store.

Congratulations are in order for Mr. and Mrs. G. W. Hern, a baby daughter having recently arrived at their home.

U. B. C. MEANS US.

Among the many recent visitors in Vancouver were two Cockneys. They were standing chatting on Granville Street when an automobile passed. It was being driven by a student of the university of British Columbia, who, student-like, had the letters "U.B.C." ostentatiously displayed on his radiator.

"Bill, wot do these 'ere letters U.B.C. mean?" asked one Cockney. "W'y, you hignoramus! hain't you got that much Canadianized yet? Them there letters mean 'Udson's Bay Company."

MARRIAGES

Congratulations are in order for G. S. Jackson, of the staple section. Mr. Jackson was married on June 4. We wish a life of much happiness to both him and his bride.

D. M. Elwood, of the umbrella section, left recently to be married. We wish her every happiness. The staff of the glove and hosiery section presented Miss Elwood with an electric toaster as an expression of their good wishes.

A. Johnson, of the silverware section, became the bride of W. Brewer on Wednesday evening, April 30. After the ceremony a reception was held at O'Brien Hall. Prior to her departure from the store many functions were held in Miss Johnson's honour, among them being a shower at the home of M. Daykin, when Miss Johnson was presented with a beautiful venetian mirror by her co-workers.

A delightful shower was held at the home of Mrs. G. Williams, of Alberni Street, in honour of Dorothy Ranta, who is to be married shortly to Charles Quartermaine, both members of the Hudson's Bay Company staff. Many beautiful gifts were carried in a prettily decorated basket by Helen Daly and Alice Wilson. The evening was spent in contests and games.

BEREAVEMENTS

Our deepest sympathy is extended to Elsie Gaunt, whose mother passed away on Friday, May 9.

Chas. Rawlinson, who was a member of our delivery staff, passed away after a lingering illness on Friday, April 18. To his sorrowing family we offer our deepest sympathy.

SPORT

Cricket—The Hudson's Bay Company cricket team is looking forward to some interesting games, as members of the Wednesday division of the British Columbia Mainland Cricket League. The season officially opened on Wednesday, May 7, with the Hudson's Bay Company team opposing Auroras at Brockton Point. A number of new faces were seen on the team which gave a creditable performance despite the fact that the game was lost by 35 runs. A. Cook is captain this season, with Syd Ward as vice-captain and H. F. Orr as secretary. The team for the first game was composed of: Ward, Nichol, Hart, Cook, Maynard, Webb, Wishart, Rhodes, Honiball, Ramsay and Orr. F. Wainwright will be official scorer this season. A challenge has already been received from the Victoria store team, and it was enthusiastically accepted. The date for this interesting match will be set later.

Five-Pin Bowling League—The five-pin bowling season was brought to a conclusion with the banquet which was held in the Georgian restaurant on Tuesday evening, May 6. R. C. Scibird occupied the chair and Messrs. Stone and Standfield contributed to the success of the evening with popular songs and choruses. The prizes presented to the winning teams were as follows: The La Salle cup and first prize to the men's clothing team—M. Newitt, (captain), N. Douglas, M. Francis, R. Hern, A. Gilbert, B. Thurston. Second prize to the wholesale team—G. Lucas (captain), K. Dell, G. Marshall, A. Duncan, J. Jackson, D. Sutherland. High average for season, N. Douglas, 195 per game. High score single game, G. Farthing, 331. A presentation was made to H. R. P. Gant by the members of the league in appreciation of the work that he had done during the past two seasons in connection with the league's operations.

We congratulate our **HBC** five-pin team on winning the intermediate class tournament just concluded. The team comprised H. R. P. Gant (captain), N. Douglas, T. Worden, G. Amey. F. Webster.

The Hudson's Bay Company girls' bowling club wound up the season with a very enjoyable banquet and theatre party on Friday, May 2. Mrs. G. Rutherford in a very gracious manner presented the prizes. The office team won most games, and each member of the team was the recipient of a prize. The other prize winners were Dot Taylor and Edith Nelson who tied for first place for highest average score, and Eleanor Morley, who made the highest individual score for the season. Miss Morley spoke of the happy time spent by the club members through the season just closed, and voiced the hope that many more girls would join the club next season.

Girls' Soft Ball—The girls are again seeking honours in one of the local leagues and are looking forward to a strenuous season.

Men's Soft Ball—The men's softball team looks stronger than ever this year, and will undoubtedly be able to give a good account of itself as the season advances. They are away to a good start, having won their first two games to date.

Tennis—The employees' association have again secured tennis courts for the ensuing season, which are available on Monday and Tuesday evenings and Wednesday afternoon and evening of each week.

Golf—The first monthly competition this year was won by George Thomas, Junior, with Norman Douglas as runner up. The committee say they have enough competitions arranged to keep the boys busy for the next six months.—*Eleanor S. Morley.*

Gentlemen Adventurers

Many members even of so essentially a Canadian organization as the Canadian Club were probably astonished to realize, as they listened to Mr. G. W. Allan, K.C., chairman of the Canadian committee of the Hudson's Bay Company, yesterday, what this country owes to the Company and the Gentlemen Adventurers who founded it in England 260 years ago. It is well known that the Company today, as then, is much more than a mere trading concern; much more than a system of chain stores. It is a powerful factor in the colonizing and settlement of great areas of these Prairie Provinces to which the Gentlemen Adventurers consecrated themselves and many gave their lives at that distant date.

Insofar as it is a part of the history of Canada, the story of their adventures is reasonably well known but we think with Mr. Allan that it is a story which should be taught to children at school and a story which should command the energy of some writer with enough leisure and a sufficiently fluent pen to compile the complete history of the Company—something which Mr. Allan assured his auditors has never yet been done although the records are extant.

Every Canadian school child knows about the cruise of the *Nonsuch* and its sister ship into Hudson's Bay, chartered by the King of England to explore the northwest passage to the Indies. They learn something, too, about the battles between the Company's retainers and the French colonists and later with the North-West Company. These were the adventures of the pioneers who were bold enough to set out into uncharted icefields in their little wooden ships. But those others who stayed at home were adventurers, too. They were adventurer-capitalists so confident in their quest that they continued to pour capital into the Company's treasury although for a period of 40 years they did not collect any dividends. Although the spirits of the Gentlemen Adventurers haunting the West today might be surprised to know that it is only now that the Bay is taking its place in the world's commerce; this early contribution to the development of our country is typical of what the Company has continued to do all down these 260 years. It still represents the greatest contribution of British capital to Canadian trade since the war. The adventurers who raised the British flag over Western Canada are still the adventurers who are doing much to keep it aloft. It remained for the descendants of the adventurers who discovered Hudson's Bay while they were looking for the northwest passage to sail that passage 258 years after the original expedition had failed. It remained for descendants of those adventurers to ship precious cargoes of grain and metal from the shores of the Bay 259 years after the first boat had beached there in 1670.

It is a notable historical fact that from the earliest times Britons have colonized their empire by expeditions of commerce, of which probably the most notable was this Hudson's Bay Company. The adventurers of today, Sale and Allan and such, will have a place in the history of the enterprise with which they are associated not less honourable than the commercial adventurers from whom they are descended—Prince Rupert, James II, Churchill, who became the Duke of Marlborough and appropriately enough fought the battles on European fields at which the destiny of the Hudson Bay was sealed and who finally gave his name to the soon to be famous port.—*The Calgary Albertan, May 18, 1930.*

Victoria

GLEE CLUB GIVES FIRST CONCERT

Under the auspices of the employees' association, the newly formed glee club conducted by Joseph Maguire gave a successful concert on Wednesday evening, May 14, in the auditorium of the Home for Aged and Infirm Men.

The club rendered several pieces, all of which were enthusiastically received by the large audience. The programme included songs by Nelson Hicks, Aida Wright, Joseph Maguire, Mrs. E. F. Thornber, A. S. Woollard, J. Walton and A. E. Haines. Harold Groves and Tom Obee entertained with humorous selections, and George Tait with violin solos. Mrs. M. Stewart, Mrs. Maguire and Mrs. Groves accompanied at the piano. A. J. Watson presided and welcomed the guests on behalf of the association.

At the conclusion of the concert, Mr. Havard, on behalf of the inmates of the home, expressed appreciation for the excellent entertainment, and hoped they would come again.

Refreshments were served by members of the association.

EMPLOYEES GO HIKING

During the last two or three months, several splendid hiking trips have been made by members of the store staff, one of the most enjoyable being the hike from Goldstream up through the Little Canyon.

On this occasion, there were about thirty-five or forty young men and women who left the store in a specially chartered bus. This went as far as Goldstream, and before the party returned they had covered a distance of about eight or ten miles. If you desire to know anything more about hiking parties, see Mr. Grant. He's the one responsible for their success.

VISITORS

Recent visitors to Victoria include George W. Allan, K.C., James Thomson, and P. A. Chester.

We are glad to welcome to Victoria E. Forbes Newlands from London, England. Mr. Forbes will be connected with the Victoria store staff for the next few months. During his stay here we hope he will like our city and our Company.

SPORT

Our Soccer Team Secures Pendray Cup and McKay Shield—Under the able captaincy of Percy Shrimpton. Our store football team has finished the season by winning the league championship and the Pendray cup with a fine goal aggregate of thirty-three for and twelve against. In the "knockout" competition for the McKay shield the boys secured this coveted trophy by defeating Saanich United with a score of five goals to one.

Softball—The softballers have entered the softball league and hope to do great things with a team of fast young players. They are under the capable managership of S. Campion.

Cricket—As usual, the cricket team has entered the Wednesday league and the boys are practising hard and faithfully, ready for another successful season. No doubt the introduction of some younger blood will "pep up" the older members.

Lawn Bowling—Burnside bowling green has again been secured for the season, and from all accounts the league team expects to put up a big showing. There's a whisper around that two particularly fine bowlers have joined the store and intend joining the league team.

Golf—Members of the Victoria staff who take an interest in golf will be glad to know that A. J. Watson has presented a cup for competition among the members of the staff. Those who desire to enter the competition should hand in their names to the chairman of the sports committee, R. Eaton. Up to the time of going to press, sixteen have entered. We hope to have at least twenty.—*A. S. Woollard.*

Vernon

SPRINGTIME IN THE OKANAGAN

April—Again it is springtime in the Okanagan. The air, wherever you go, is laden with the fragrance of violets, daffodils, hyacinths and other sweet smelling spring flowers. Trees of all descriptions are bursting into blossoms of variegate colours and thousands of bluebirds, canaries and other sweet songsters are chirping their song of joy from early morn until dusk. The days are beginning to get warm and the tourists are beginning to arrive from all parts of the continent, as the roads around here are now at their best. The women folks are spending their leisure fixing up their gardens, while the men are polishing up the old car or putting extra strength in their fishing rods to take care of the big salmon trout which abound in all the streams around. It is a wonderful country, this Okanagan Valley; and as one tourist recently remarked, "It is truly the greatest country God ever made, and it is impossible for any poet to describe half of its beauties, however good he may be in verse and song."

OLIVE RIPLEY'S SUCCESS

Word has just come through from Kelowna, B.C., that our stenographer, Olive Ripley, has again succeeded in carrying away the honours in her class at the annual Okanagan musical festival held in that city. Miss Ripley's greatest success was the winning of the gold medal in the open class for contralto solo singing. Miss Ripley and Miss Bernice Reid, another promising young soloist of this city, were successful in bringing home to Vernon the highest honours in the open class for soprano and contralto duet singing. Olive Ripley is a pupil of Mrs. Daniel Day, of this city, whose pupils have been successful in many coast and interior competitions.

Music lovers were given a treat last Good Friday night at the Vernon United church, when Mrs. Daniel Day and her chorus of local voices put on Harold Moore's oratorio, "The Darkest Hour." The rendering of this Easter music was considered the best yet put on by local artists, the solos and choruses being almost

perfect from a critic's point of view. Although the choir and soloists have been in training but for a short time, the sweetness and blending of the voices, the splendid time and alertness of the singers brought much praise from the large audience that filled the church. One of the leading soloists was Olive Ripley, our stenographer, who sang the part of "Narrator."

We regret to hear of the death of Harry Curtis, another old employee of this store. Born seventy years ago in Weymouth, England, the late Mr. Curtis started his business career at the age of fifteen in London. For twenty-five years he was buyer for Lewis Limited, of Manchester, England, his work taking him to all the important markets in the world. About twenty years ago he went into business for himself at Colwyn Bay, North Wales, but was induced to come to Canada and manage the Pryce Jones (Canada) Company's store at Calgary, Alberta. After the latter company went out of business, he held the position of manager for the Hudson's Bay Company's branch here. In 1915 he enlisted, but on account of age was not allowed to go overseas. Later he took a farm at Luxton, outside of Victoria, B.C., but the old business life was too strong to hold him on the land, and in 1921 he came back to the mainland and opened up the Curtis stores at Cloverdale, B.C.

We regret to announce the death of Albert Fuller, an old employee of the Company at this branch. Mr. Fuller, who was born in Nova Scotia in 1848, came to British Columbia in 1888, shortly after his marriage, and for some time was manager of the Company's branch at Vernon, B.C. He left Vernon in 1905 for Vancouver, B.C., where he had been ever since. Besides his wife, he is survived by two daughters, Mrs. Peter Stirn, Glady M., and one son Glen G.

J. H. Beatty, buyer for radios, victrolas, etc., at this branch, recently attended His Master's Voice convention at Kelowna B.C. This was the first meeting of its kind held in the Okanagan and was attended by all the large merchants in the district. Following a talk by the representatives of His Master's Voice Limited, a banquet was held in the dining room of the new Royal Anne Hotel in that city.

Mrs. Violet Richmond, younger daughter of our manager, Harry Pout, and a past employee of the Company here, has again left the district with her husband for the summer months. Hector Richmond is a member of the entomologist branch of the federal government and his duties call him to the wilds of Alberta and British Columbia, where his wife accompanies him.

Phyllis Ripley, for the past four years saleslady at the Vancouver store, is back with us in her old position in the dress goods department. We are all pleased to welcome her back and trust she will be with us for a long time to come.

Harry Pout, manager of this branch, spend a few days recently at the coast buying for the dress goods and fancy goods departments and transacting other business in connection with the anticipated big Spring business.

L. Livingstone, of the women's ready-to-wear department, again made her annual buying trip to the coast; so that the ladies of this district will have the very latest in fashions for the coming Spring.

We were pleased to have had the opportunity of meeting Mr. Klein, from the chief accountant's office, recently.—*C. C. Packman.*

Kamloops

ANNIVERSARY SALE

Our anniversary sale commenced on May 1 and terminated May 17 with a Gold Seal bargain day. The response has been very good indeed.

SOCIAL IN HONOUR OF J. K. HILL

The Oddfellows' Hall was the scene of a very successful gathering when the staff entertained their friends at a real get-together party in honour of our manager, who is leaving soon to accept another position in the Company's service. The first part of the evening was spent at whist, the winners being: Ladies, Rita Barraclough; consolation, Jean Dougans; gentlemen, V. Hampton; consolation, J. Duncanson; lucky chair, Miss Bones; prizes being presented by Mrs. J. K. Hill.

Dainty refreshments were served, after which the floor was cleared for dancing. An excellent programme of music was supplied by the Typhoon Orchestra. During the interval, C. Henderson, on behalf of the staff, voiced the high esteem in which Mr. Hill was held and the deep regret of everyone at his departure. Mr. Henderson then presented the retiring manager with a very handsome club-bag as a token of esteem from the staff.

Mr. Hill, in expressing his thanks, spoke very feelingly of the fine spirit of loyalty and co-operation which had been shown him during his term as manager, and expressed his regret at having to leave.

Dancing continued until one o'clock, and all the guests declared the evening a brilliant and outstanding success.

We regret losing our former manager, J. K. Hill, and welcome his successor, A. E. Dodman. Mr. Dodman is no stranger to this city, as he was previously manager here. The old-timers here appear delighted to see him back again in charge of the store and we trust that his efforts will further increase business. We also extend a warm welcome to Mrs. Dodman and daughters.

We have to report a number of additions to the staff of the store, and we are glad to welcome J. T. G. Howard, accountant; R. Jesson, in charge of furniture and hardware department; Yvonne McMillan to the office staff; W. Joll to the furniture and hardware section.

J. Murdoch resigned from the position of accountant on March 10, and on the eve of his departure the members of the office staff presented him with a signet ring with initials engraved.

We had a visit lasting fully eight weeks from our late accountant, M. J. Moulder.

Mae Currie, of the shoe department, secured leave of absence to attend to a sick sister in Los Angeles. We are all pleased to hear that her sister is on the road to recovery, and Miss Currie hopes to be back again soon.

A soft ball league has been formed in the city. Teams have been entered from the offices and business houses. A team has been entered by the lady members of the staff and registered a victory on their opening game, beating the school teachers 13-12.

Margaret Parker, of the office staff, left the service of the Company on Saturday, May 10th.

The members of the staff held a most enjoyable surprise party at the home of Mr. and Mrs. J. K. Hill on Monday evening, May 5, to wish Mr. Hill every success in his new position in the Calgary store.

OKANAGAN-CARIBOO HIGHWAY

Swift planes overhead and fast motor cars on the highway today follow through interior British Columbia and Eastern Washington one of the most romantic trails on the North American continent.

It is the Okanagan-Cariboo trail, the route of the early fur trading days, stampeding, gold miners and huge beef drives to the Cariboo gold diggings. Historical romance, dating from 1811 when David Stuart and Ovide de Montigny went up the Okanagan valley in the interests of Jacob Astor's Pacific Fur Company, awaits motorists at every turn. As he swings along the smooth gravel highway, he can see a few feet distant tortuous trails over which hardy miners pressed their way in the early gold-rush days of the 'sixties. For miles this trail parallels the present highway. Here and there it disappears beneath the highway itself, only to emerge once more and again remind the visitor that he is following the steps of the adventurous pioneer.

Heavy laden pack trains of the Hudson's Bay Company, which in 1830 frequently consisted of as many as five hundred horses carrying pelts worth $300,000, made their way over this route. Then came the gold strikes in the Thompson river and the Cariboo, which in turn were followed by the cattle era. Today the valley is a great fruit area and even tobacco has been the subject of experimentation.

It is an international highway, the boundary being crossed at Osoyoos, B.C., or Oroville, Wash. The valley is spelled differently on each side of the border, the Okanagan becoming the Okanogan in Washington. The story is told that when Okanogan county on the Washington side was created the legislative bill contained a typographical error. Controversy over the correct spelling arose as the hour of adjournment drew near. "Gentlemen," said the sponsor of the bill, "the important thing is to pass this measure at the present session. If we wish, we can amend the spelling at the next session." The bill was accordingly adopted, but the amendment was never made.—*Albertan, Calgary.*

Nelson

Henry Fesser, of Sacramento, California, a former employee at this store, is having a holiday here, renewing old acquaintances.

C. Jeffs, of the office staff, and Horace Ward, of the grocery department, have left the service.

N. Calbick, cashier, has been promoted to the general office staff and Helen Stubbs is now cashier.

K. Muir is the new janitor, replacing J. Harrison, who has gone to California.

C. Harford, from Winnipeg, is relieving Geo. A. Bladworth, our accountant, who has gone home to Scotland for the summer.

Our young ladies of several departments have taken out memberships in the local tennis club. Several mornings a week they are practising before breakfast.

W. A. Gow, of the dry goods department, and M. Callaghan spent several days in the Vancouver store selecting new merchandise for the spring season.

Edward Pickard has joined the staff of the shoe department.—*M. Martin.*

Calgary

WELFARE ASSOCIATION

Encouraging reports as to the success of the organization during the past year were presented at the annual banquet of the Hudson's Bay Employees' Welfare Association held in the Elizabethan room of the Company's store recently. An excellent musical programme was also provided, while the evening concluded with a dance. F. M. Johnston, manager of the store and honorary vice-president of the association, presided.

In behalf of the Hudson's Bay Company, Mr. Johnston extended a welcome to the guests, who numbered close to five hundred, pointing out that the banquet was the fifth at which he had had the pleasure of presiding and adding that the success of the function had been greater each year.

Value of Athletics

Turning to the work of the welfare association, Mr. Johnston congratulated the executive and the members on the success achieved during 1929. He stressed the value of the athletic side of the association's activities and urged all to give this their support.

"You all know what has been done in connection with our store," continued the chairman, "and you have seen the confidence the directors of the Hudson's Bay Company have in the future of Calgary. They have built for us here a store which would be a credit to any city on the North American continent. The type of store we are going to have will call for a high type of service and I would ask every member of this association to do his or her utmost to advance the interests of the Company and by so doing advance their own interests."

Further reference to the work of the association, both as regards the welfare of the members and in the promotion of various branches of sport, was made by F. Stampe, first vice-president.

Substantial Balance

The past year has been in some respects a critical one in the affairs of the welfare association, A. D. Vair, treasurer, stated in presenting his report. In sick pay alone, during the year, the treasurer explained, more than $3,000 had been paid out by the association. Some arrears in the social and athletic branches of the association's work had had to be met and other expenses had been heavy. Nevertheless, he was able to report that not only had all arrears been paid off and current expenses met but the association had a substantial balance to its credit.

It was announced that the following had been elected directors of the association for a two-year term: W. A. McCabe, A. D. Vair, G. H. Benson, H. S. A. Johnson, Miss Hickey, F. Hubbard, L. G. Cooke.

Artists taking part in the entertainment programme were: Harry Flummerfelt, songs; Hector Totten and Helen Rullens, dance frolic; Gene Totten, novelty; Mrs. A. D. Vair, songs. H. V. Sidney led in the community singing.

During the evening Mr. Johnston presented the Governor's cup, emblematic of the association's golf championship, to H. V. Sidney.

We welcome the return of Robert Simpson, divisional manager, who has been covering Europe for the past five months on his European buying trip. We understand he has been successful in obtaining really wonderful values in new merchandise and are sure the various stores will benefit from Mr. Simpson's efforts. Mrs. Simpson accompanied Mr. Simpson as far as England and returned with him the early part of May.

At the time of going to press, we are being favoured with a visit from George W. Allan, K.C., chairman of the Canadian Committee, and P. A. Chester, chief accountant.

Members of the Calgary store unite in wishing James Bodel every success on his recent transfer to the Winnipeg store. Mr. Bodel has been with the Hudson's

Bay Company, Calgary, for the past eighteen years, where he has always enjoyed the goodwill of all with whom he came in contact. The managers of this store presented Mr. and Mrs. Bodel with a nice tray of silverware as a token of remembrance.

We welcome to our store George Crump, who takes Mr. Bodel's place as manager of the hardware and sporting goods department. Mr. Crump comes to us from Vancouver, where he has been for the past eighteen years.

We are pleased to welcome back to the Calgary store J. K. Hill, who for the past two years has been in charge of our Kamloops branch. Mr. Hill will take charge of the downstairs economy floor.

We regret very much to record the serious illness of W. M. McLean, store construction executive.—*L. H. Benjamin.*

COUNTRIES PRODUCING LINENS

Ireland—The linen produced in the various countries seem to possess distinctive characteristics. Linen from Ireland has the distinction of being the purest white of all linens, and, while it is not all showy, it possesses the best appearance and wearing qualities. The dazzling whiteness of Irish linen has been compared with new snow on which the sun is shining. These qualities are perhaps due to the climate in which the flax is raised, as well as the method of bleaching. Nearly all Irish linen is bleached on the grass, where it is subjected to sunshine and rain. Belfast, Ireland, is noted for its excellent wearing Irish linens.

Scotland—In Scotland is produced linen that is much in favour too, as it is usually sun and grass bleached. This method of bleaching is less injurious to the fibres than bleaching methods in which chemicals are employed. As a rule, Scotch linens are much heavier and more showy in pattern than Irish linen.

Belgium—Belgium grows the finest flax of any country in the world, and the Belgians weave many beautiful linens as a result of having such splendid material with which to work. They also manufacture the finest linen threads used in lace making. It is said that more dressing is used in the Belgian linen than in the Irish linen.

Germany and Austria—The linen produced in Germany and Austria is silver white in colour. This is of very fine texture and is produced in beautiful designs. Germany produces large quantities of unbleached linen also, which many prudent housewives buy and bleach themselves.

United States—The United States imports practically all of its linens, and this fact accounts to a great extent for the high price of pure linen in America. In this country the raising of flax has not reached a profitable point, except for the seed, the making of linen thread, and of coarse linen towelling. America is recognized everywhere as the chief cotton producing country, but Europe claims honours in regard to linen fabrics.—*Mrs. L. Eldridge, Linen Department.*

CALGARY GOLF

When we three go a-golfing,
We have the greatest fun,
Although we never do expect
To do a hole-in-one.

Here's Maymee with her brassie;
She hits both sure and hard
And says it would be straighter
If the fences were not barbed.

And Sammy with his jigger
Will proudly start to boast—
"Watch me, I'll show you how to play—
I've missed it! Holy Toast!!!!"

Then Maud's mid-iron comes into view;
For the best drive on the cards,
She squares her shoulders, swings the club—
And the ball rolls just three yards.

But in spite of all these little things
We still enjoy our game;
And this, I think, is the best in life,
Enjoyment, and not fame.
—*Miscellaneous, Music Department.*

Edmonton

STAFF PARTY

For the purpose of becoming acquainted, the staffs of the different departments of the Hudson's Bay Company held a successful bridge party and dance on Monday evening in the new Hudson's Bay building on 103 street. The guests included officials from each office with their wives, and Mr. and Mrs. J. H. Ashcraft, Mr. and Mrs. A. S. Ramsay and Miss Margaret Ramsay. Bridge and whist were played from 8.30 until 11 o'clock, after which dainty refreshments were served by the restaurant of the Hudson's Bay Company store. Dancing was enjoyed during the remainder of the evening.

G. H. MacKay, of the transportation office, was in charge of the arrangements, and those assisting him included Miss Marjery Rule, of the district office, Miss Smithson and Mr. Jones of the depot, and C. D. Twiner, of the Athabasca district office.

Honours at cards went to Mrs. T. F. Smellie, Mrs. Davies, Misses Smithson, Marjery Rule, Nita Werner, Messrs. George A. Fowlie, J. MacDonald, J. S. Ramsay, R. F. Bassett and J. W. Wilson.

A get-together dance and whist drive was held in the cafeteria and dining room of the store on Tuesday, March 4, when a large number of employees and their friends spent a thoroughly enjoyable evening. Sixteen tables for cards were in full swing from nine till ten-thirty, and we were more than pleased to present Mrs. H. Cuthbertson with first prize for ladies. Mrs. Cuthbertson seems to be quite an adept at whist, as this is the second time she has carried off first prize at Hudson's Bay Company entertainments. The other prizes were as follows: Mr. Cleater, first; Miss E. McLean, second; Mr. C. Hale, second; Mrs. Vint, lady playing gent; Mrs. Rowat, consolation; Mr. A. Spence, consolation.

We are all pleased to again see Mr. Atkins, Mrs. Dawes, Miss Greenwood, Mr. Thorlaksson and Mr. Weeks back in their usual places after their siege of illness.

The Edmonton staff welcome D. Wheildon, manageress of the beauty parlour to its ranks.

During the recent visit of G. W. Allan, K.C., and P. A. Chester to this store, Mr. Allan presented the following members with fifteen-year-service medals: E. Hewitt, J. Walker, J. Davies.

Deep regret is expressed at the loss of one of our members, E. Williamson, who passed away the latter part of April, after a long illness.

Our good wishes go with V. Conley, who has recently been transferred to the Yorkton store from our ready-to-wear department.

The sympathy of the entire staff goes out to Mrs. H. Riopel and daughter in their bereavement; to Mr. Lobb, in the loss of his wife; and to G. Hawes, in the loss of his father.

Mrs. L. J. Wilson entertained on Wednesday evening at her home on 91st Street at a miscellaneous shower in honour of Ruth Ritson, a popular bride-elect of this month. The guest of honour was the recipient of many beautiful gifts. Those present were Ruth Ritson, M. Turner, B. Semple, E. Mayall, F. Kerr, H. Dominy, D. Ferguson, M. Hall, D. Couture, D. Winters, M. Bell, E. Bristow, D. Smith, E. McCaig, D. Williams, E. McLean, M. Rankin, O. Thoms, G. Mercier, M. Morrison, H. Bailey, F. Hanna, T. Kissick, R. Jamieson, A. Fanjoy, Mesdames K. Dunn, G. Warning, B. Mills, Diffley, C. Butchart, A. W. Howe, F. Brake and L. Wilson.

Our best wishes to R. Ritson, D. Winters, G. Mathieson, and J. Lester, who have recently joined the newly weds.

HUDSON'S BAY RESERVE RENAMED PRINCE RUPERT PLACE

Considerable development, including gravelling, boulevarding, golf course and park improvements have been carried out in the section of Edmonton formerly known as Hudson's Bay reserve, which has been renamed Prince Rupert Place.

HISTORY OF HUDSON'S BAY COMPANY OUTLINED

G. W. Allan, K.C., chairman of the Canadian Committee and member of the London Committee, was the guest and speaker of the Canadian Club luncheon held in Edmonton on Friday, May 9. His subject was "Highlights in the History of the Hudson's Bay Company."

FAMOUS FORT EDMONTON MAY BE REBUILT

There is a possibility of Old Fort Edmonton being rebuilt, and the building used to form the nucleus of a provincial museum. This was intimated by Premier J. E. Brownlee in the legislature during the spring sitting. If the original logs can be found they will be used. The structure was razed in 1915. The town planning association at a recent meeting favoured the restoration of the fort to be placed on the original site on the parliament grounds. —*J. P. McNichol.*

Lethbridge

STAFF

We much regret the departure of our manager, A. E. Dodman, to Kamloops, B.C., where he has been transferred to assume the managership of that branch, and wish him every success in his new field. J. Cormie, our former assistant manager, has been appointed manager of this store and we congratulate him on his new appointment and extend a hearty welcome to him as our manager.

Edith Craig has been appointed to fill the vacancy in the office occasioned by the departure of Alice Dodman to Kamloops, British Columbia.

We welcome back R. N. Barnhill from Chicago, where he completed a special

course in the Koster school and he is now employed in our dry goods department.

George Peart, of the groceteria department, has been transferred to the service store, and Eva Mount has accepted a position in the former department.

We welcome as new members to the staff, Melvina Nelson, of the shoe department, and Ethel Alexander, of the house furnishings section; also P. Lynn, who is acting as relief help in the office during vacation periods.

Kay Levitt resigned her position as bookkeeper and A. Wisely has now taken over the accounts payable section in conjunction with the accounts receivable.

Mrs. F. Clarke, buyer of our women's and children's wear department, spent a short time in Calgary recently on business.

Our buyer of the men's and boys' clothing and shoe departments is in Calgary today for the purpose of conferring with H. O. Teasdall, of Winnipeg.

Once again the holiday season is drawing nearer. A. Scott, of the office, is leaving the latter part of the week for Edmonton, where he will spend a week.

SOCIAL

A delightful banquet was held on Easter Monday evening at the Holsom Bakery by the staff, honouring Mr. and Mrs. A. E. Dodman and family prior to their departure for Kamloops. Forty-three guests were present. On this occasion, a presentation of a set of St. Andrew's steel shafted golf clubs was made to Mr. Dodman by J. Cormie on behalf of the employees, and Mrs. F. Clarke presented Mrs. Dodman with a beautiful bouquet of roses and carnations as a token of appreciation from the staff. Following the banquet a dance was held in the Elk's Hall and a very enjoyable time was spent for the remainder of the evening. Quite coincident with the day was the fact that Mr. Dodman stated he was celebrating the thirty-sixth anniversary of his sailing for Canada.

Since the last issue of *The Beaver*, A. Bates' staff jazz orchestra has more than proved their worth. Several very successful dances, composed of the staff and their friends, have been held during the last three months. We take this opportunity of extending our heartiest thanks to Mr. Bates and the members of the orchestra for their splendid efforts on these occasions.

SPORT

Soft Ball—The soft ball league is now well under way, both ladies' and men's sections, and the ladies of the staff have again entered the league under their former name, "The Beavers," with A. Scott acting manager, and A. I. Garrick captain. Two games so far have been played and "The Beavers" have broken even—losing one game and winning the other.

Club House—The "cleaning bee" of the association's club house at Henderson Lake this year has taken a little longer to complete than usual, owing to the fact that the members of the staff undertook to paint the interior and exterior of the club house and boat house. This work was completed and the premises now show a most wonderful improvement. Those participating in the painting and general cleaning up are to be complimented. Now that the club house is in readiness it is anticipated that the opening picnic will be held soon.

Tennis—Plans are also under way to have the tennis court put in first class condition and, when this has been completed, the staff should feel proud of their premises at Henderson Lake, and it is hoped that every member of the association will take advantage of the club house and make this year a record of staff sports. —*A. I. Garrick.*

Who Am I?

I am the foundation of all business.

I am the source of all prosperity.

I am the parent of genius.

I am the salt that gives life its savour.

I laid the foundation of every fortune.

I can do more to advance youth than his own parents, be they ever so wealthy.

I must be loved before I can bestow my greatest blessings, and achieve my greatest ends.

Loved, I make life sweet, purposeful and fruitful.

I am represented in the humblest savings, in the largest block of investments.

All progress springs from me.

I AM WORK!

Saskatoon

SOCIAL

The store employees' social held March 24 was an occasion of general conviviality. An extensive programme of entertainment was carried through and very well appreciated by all. Following are the numbers: Dialogue, "Playing Grownups," by Betty Webster and Jean McOvarrie; two solos by B. Rae; acrobatic dance by Jean McCartney; trombone solo by Mr. Olafson; Scotch dance by Jean McCartney; impersonations by J. Sheach, Jock Holland of "Dumbells" in "I Would if I Could But I Can't," and Violet Lorraine in "I Might Learn to Love Him Later On." Card game results: First bridge, Mrs. L. Jones and A. Hughes; consolation bridge, Miss Coulter and S. Cork; first whist, Mrs. Calder and R. Isherwood; consolation whist, Mrs. McLeod and Mr. Gloucer. Mrs. R. Harvey presented the prizes. Social convenor, W. Horrocks; refreshments, M. E. Macdonald; cards arranged by M. Devine and J. Wakeford.

AIR MAIL WINDOW DISPLAY

This display was installed Monday, March 3, 1930, to tie-up with the inauguration of the prairie air mail service. Motion was featured in the window by a cabinet in centre which showed a continuous change of pictures and announcement cards pertaining to air mail by means of an electrically propelled revolving carrier.

The unit at left showed two historical pictures of prairie mail carrying in the pioneer days—a train—and an aeroplane, illustrated the progress of Canadian mail transportation. Air mail envelopes were shown at the right and on the back curtain.

An outstanding feature of the display was that two thousand air mail envelopes were sold during the short time of its appearance.

Congratulations to C. E. James upon the arrival of a daughter.

Living model fashion exhibit held under the auspices of the I.O.D.E., Fitzgerald Chapter, was a very decided success, every showing being attended to the full capacity of the dining room. Twelve hundred tickets were disposed of.

The Hudson's Bay Company valentine dance held 18th February was a great success, being very well attended and thoroughly enjoyed by all. The patrons and patronesses were Mr. and Mrs. R. R. Harvey, Mr. and Mrs. W. H. Watson, Mr. and Mrs. Lorne Brown, and master of ceremonies, L. D. Anderson. We congratulate the committee in charge for the general success of the evening.

We had a visit from P. J. Parker, general manager of stores, March 19.

SPORT

On Friday, March 21, the drivers challenged the third floor to the best of three in a five-pin bowling match, and came out on the short end, third floor winning two. Scores:

Drivers

Errickson	220	245	202 =	667
Wilson	163	144	171 =	478
Johnson	199	151	196 =	546
Joyce	235	183	194 =	612
Fountain	134	181	216 =	531
	951	904	979 =	2834

Third Floor

Johnson	173	175	177 =	525
Newell	149	188	234 =	571
Clark	252	240	172 =	664
Hughes	209	107	117 =	433
Wakeford	197	240	176 =	613
	980	947	876 =	2806

On the return three games, drivers won on all counts.—*J. P. Robins.*

"The failure of the man who does not save," said Carnegie, "is due not only to the fact that he has no money with which to take advantage of opportunities that come to every man, but also and more particularly to the fact that such a man is not fit nor able to avail himself of these opportunities. The man who can not and does not save money can not and will not do anything else worth while."

Mere Man—I'd like to get a birthday present for my wife.

Floorwalker—Something in the electrical line, perhaps?

Mere Man—Yes, have you any nice electric chairs?

Winnipeg

ORIENTAL RUG DISPLAY

A feature of our recent oriental rug display from the Karagheusian Company, under the direction of E. Y. Knox, in the Winnipeg store, was the showing on our main floor of a magnificent large oriental carpet, a copy of the famous Mosque of Ardebil rug which is in the South Kensington museum, London. This copy was the work of a leading oriental rug-weaver and took years to make, being valued at six thousand dollars. It was a very attractive feature and the little pamphlets printed, describing it, were eagerly secured by the visitors.

TINFOIL COMPETITION

A tinfoil competition attracted much interest at our store during March. To aid the Children's Hospital, people are donating tinfoil; and our store ran a competition, giving prizes to those bringing in most tinfoil. There was spirited rivalry shown, and the winner brought in the really huge amount of sixty-six pounds fourteen ounces; altogether about one thousand pounds was collected here during the competition.

TH E BEACON

Our big beacon inspired something new in extra special values when we created what we call Beacon Specials. The beacon special advertising and display is permitted only when a department secures some very outstanding value; and the beacon events now mark our best value-giving offerings. A feature of these sales is the small Neon beacon which is placed above the goods on sale and by its bright glow marks the section as a place of customer interest.

HOME SEWING WEEK

Home Sewing Week, April 7 to 12, was the occasion for a special sewing class feature, when Mrs. Helen Pringle, our dressmaking instructress, conducted well attended classes, giving instruction to purchasers of our dress goods in the making of their garments.

ST. AGNES' GUILD

The ladies of St. Agnes' Guild acted as store supervisors and department heads, etc., on Saturday, April 12, in the Winnipeg store; a percentage of the day's takings being given over to their work for the children's hospital here. The occasion resulted in a substantial donation to the hospital, which was very appreciatively acknowledged in the newspapers. Our advertising for the day featured the work of the guild and displayed pictures of the guild leaders who are prominent Winnipeg society women.

ANNIVERSARY SALE

A horse race, featuring managers and assistants as owners and jockeys, was an interesting demonstration here of the progress of anniversary sale. The results of the race, based on sale returns, were as follows:

Horse	*Position*	*Dept.*
Streamer	1st	70
Morocco	2nd	85
Axminster	3rd	240
Ginger	4th	250
Specks	5th	405

In addition to the race winners, the following employees are to be congratulated on obtaining the highest sales in their respective departments: E. Sime, B. Warwick, J. Cameron, K. Halparin, W. Burke, G. Lewis, E. McIntyre, F. Scanlan, R. Gray, A. Boram, E. Shline, M. Steel, N. McMillan, Mrs. E. Matthews, A. McDonald, Mrs. B. Wood, G. L. Cote, B. Brydon, L. Gorman, F. Parker, Mrs. D. McDowell, M. Ferguson, P. Crerar, E. Cranston, D. McDonnell, Mrs. D. Petrin, Mrs. M. Campbell, R. Hamerton, V. Williams, K. Bastable, L. Southby, T. Dunkin, Mrs. T. Yates, L. Gould, M. Currie, M. McIntosh, Mrs. S. McDougall, M. Nero, J. Bird, S. Brovender, Mrs. L. McDowell, R. Alder, T. Stevenson, J. Morrison, J. Bell, H. Rubin, W. Allan, T. Snow, R. Gray.

At the termination of the sale a windup was held in the form of a banquet in the store restaurant for the winners, during which the prizes were distributed.

HUDSON'S BAY COMPANY CHORAL SOCIETY

The Hudson's Bay Company choral society, the only entry in the Manitoba musical festival in the class for commercial choirs (grade A) and the Winnipeg Piano Company shield, earned 85 and 87 marks for their rendering of a Manx air, "Mannin Veen," arranged by Vaughan Williams, and a song by Robert James. Dr. McMillan considered the interest being taken in music by big commercial corporations a very important development of the present day. He didn't see why music

should be self supporting, but it was a fact all through its history that there were always to be found big institutions to back it up. In an earlier time princes of noble houses had supported it; nowadays we had the radio, especially. It was all very well to laugh at, for instance, Robertson's Cup Custard trio broadcasting, but such kinds of commercial corporations were responsible for supplying a very fine quality of music. The only danger was of people's becoming accustomed to listening and not taking part, which was a little too easy to come by. "We like to see some of our corporations doing work for themselves. So it's a very great pleasure to welcome this choir and we should only like to see more of them." In the Manx number the singers had given some very charming fresh tone but it was hardly enduring enough. There were too eager voices at the beginning, though this fault was not as bad as not being eager enough. They were told to watch the ends of their phrases, to give a real pianissimo when the score was marked for it. The second song, a soliloquy of a lover, they got better into the spirit of—which was all or nothing. On the whole this performance like the other was very promising.

BUSINESS CLUB

The Junior Executives have broadened out the membership to include all store managers, and now operates under the masthead title of "**H B C** Business Club."

February 5—The principal speaker was Mary Rosenblatt, of the advertising department, who had attended the fashion co-ordination meeting in New York. Her talk on planning fashion advertising and the cumulative effect of co-ordinated advertising, display, staff training and merchandise selling was very informative and received cordial applause—and, better still, provoked thought and discussion.

February 19—J. B. Wallace addressed us on "Some Aspects of Sales Promotion as Applied to Advertising." This was a well-presented talk in which the speaker placed fairly before the audience the necessity of proper planning, based not only on previous year's work and results, but on a complete study of present conditions and trends; and illustrating the preferable method of promoting the right merchandise at the right time and spending less space and money on trying to promote goods that a little thought would show to be incapable of bringing the results. The election of officers for the ensuing year resulted as follows: Honorary president and vice-president, P. J. Parker and T. Hargreaves; president, R. S. Carey; vice-president, G. Carson; secretary, A. Gilroy; committee, Miss A. Parker and Messrs. Gray, Reith, Burnett, Dangerfield, Shane, Rumsey, Moir and Wilson.

March 5—Messrs. Hargreaves, Carson, Howell and Lawrence led a very good discussion on "Price Lines and Classifications." One of the most interesting meetings we have had.

March 19—Messrs. Reith and Heales led a discussion on "Preparations for Anniversary Sale;" and committees were struck off to consider suggestions. The Hudson's Bay Company choral society, under Ronald Gibson, gave a short recital which showed what good work the choir leader and members have been doing.

April 2—The meeting was addressed by K. A. Wallick, traffic department manager, on "How to Lay Merchandise Down More Cheaply." This was a talk that greatly interested the club, and much good material was brought out about receiving and marking of merchandise, placing of orders, getting best terms from suppliers, obtaining the best terms of invoice dates, and seeing that shipments reached us by cheapest possible routes considering time and shipping conditions. Graham Carson reported on the May sale suggestions committees' work and these suggestions were ordered forwarded to the store committee. We had the pleasure of hearing piano solos from Miss Heistadt and baritone solos by Mr. Finnegan, on this occasion.

April 15—J. S. Graham addressed the club on "The Need for Staff Training," and gave a most illuminating talk on how proper methods can make good sales material out of the clerks in our store; also outlining the procedure by which she is training all the store staff, as well as newcomers, to be better sales people and to benefit the store, both by the name for good service and the good results of successful selling.

April 29—G. F. Klein, C. M. Watts and H. M. Hunter addressed a large attendance of members. The topic was "Unit Control," and while Mr. Klein outlined "What Is Unit Control" and "The Store System of Unit Control," Messrs. Watts and Hunter respectively explained very clearly the details of unit control as so far applied, and the method of "Automatic Buying Control" which is projected for certain sections of merchandise. This was a most successful and useful evening in the club's annals.

ROBERT WATSON ENTERTAINS BUSINESS CLUB

The regular bi-monthly meeting of the business club held in the restaurant on Wednesday, May 14, was one that will be pleasurably remembered by all who were present.

The guest-speaker, Robert Watson, editor of *The Beaver*, chose as his subject a talk on his recent trip to the Hawaiian

Islands. This was followed by a half hour's projection of moving pictures taken by him en route and at the islands. The speaker was in happy vein and interspersed his talk with humorous remarks and accounts of happenings that tickled the audience immensely.

That Mr. Watson is an observant traveller was fully exemplified. His descriptions of the semi-tropical scenery, the beaches, the pretty maidens, the much discussed hula dancers, his visit to the Kilauea volcano, information about the leper settlement at Molokai, and a visit to the City of Refuge, the ruins of a former civilization, were all listened to with close interest. The ladies were delighted to hear of Mr. Watson's meeting with Janet Gaynor, the movie star, who was a fellow traveller for four days.

Mr. Watson's motion pictures added much to the evening's enjoyment, as they depicted pictorially the scenes he visited, and animated many of his incidents, the whole rounding out a lecture in a way impossible a few years ago.

Mr. Carey, chairman of the club, introduced the speaker and at the close Mr. Reith moved a hearty vote of thanks, expressing the hope that Mr. Watson would again visit the club.—*T. F. Reith.*

EMPLOYEES' WELFARE ASSOCIATION

The annual election of officers and directors for Hudson's Bay Company Employees' Welfare Association for the ensuing year ending April 30, 1931, resulted as follows: President, J. H. Pearen; treasurer, P. Harrison; secretary, R. J. Cooke; directors, A. J. Iddens, A. Parker.

BEAUTIFY WINNIPEG

The Beautify Winnipeg campaign sponsored by the Winnipeg Board of Trade carries prizes totalling $1000. We tied up with this by a three-day window display, a front window showing the new working overall, etc., for women, posed in gardening and painting work; and side windows with decorating, renovating and outside-work equipment.

PERSONALS

We are glad to see that L. L. McCanse, acting superintendent, is once more in good health after undergoing a severe operation and a quite prolonged recuperative period. Mr. McCanse looks quite himself again and we certainly hope he will continue to enjoy the best of health. Another gentlemen who has been seriously ill, Jim Wilson, of our lumber department, is now back at work.

Births—We congratulate Mr. and Mrs. Sid Rogers (fruit department) and Mr. and Mrs. Chappell (stationery and books) on the births of, respectively, girl and boy additions to their families.

Marriage—On March 19, a happy culmination to a store romance was signalized by the marriage of M. Adamson to W. J. Baldwinson. Miss Adamson was a member of the fruit department staff, and Mr. Baldwinson of the traffic department.

(*Note*—The store local contributor, W. E. Gray, advertising department, will be glad to receive interesting personals for publication in *The Beaver*. Store employees please make a point fo handing these in).

SPORT

Bowling—The half-dozen teams comprising the Hudson's Bay Company ladies' bowling league held a banquet to celebrate the season's activities in the private dining room at Hudson's Bay Company store, Monday, April 28. The chair was taken by W. E. Gray, and the prizes were awarded by the honorary president, C. N. Chubb. During the evening, solos were rendered by Mrs. McMillen and Mr. Chubb, accompanied by F. E. Tinkler.

The winning team in the play-off was the "Nonsuch," captained by Miss H. Krause, members being: Connie Drake, T. Gilchrist, F. S. Wiggins, J. A. Moran, M. J. Whetham; runners-up, the "Agokas," captained by Helen Reavely, members being: A. Parker, N. McMillan, H. G. Hewitt and U. Riddell. High average winners, in order, were: M. J. Whetham, F. S. Wiggins, E. Christiansen, Mrs. J. A. Moran and T. Gilchrist.

Other team members present at the banquet were: The "Beavers," M. Gordon E. Christiansen, J. R. Hoerner, P. Henry, V. Hurley and E. Hoerner; the "Full-o-Peps," E. Preston, B. Wells, H. Jackson, H. Coutts, R. Corby and M. Gravenor; the "Hudson Maids," G. Hughes, A. B. Mitchell, M. Tallon, D. McDowell, M. Carter and C. Dufault; the "Sureshots," N. Julius, J. Bell, M. Shepherd, J. A. Smith, A. May and M. E. Blakely.

On the motion of A. Parker, the league president, a vote of thanks was passed to the store management for providing the supper and accommodation, and a motion thanking the prize committee was also enthusiastically endorsed.

The event was also made the occasion for a special presentation to M. J. Whetham, a bride-to-be of this season, her fellow league members presenting her with a very beautiful glass console set.

Tennis—Club members were apprised a couple of weeks ago that the courts were being put in shape, and they looked to be in excellent condition; but the inclement weather has as yet prevented any great use of the courts. The committee is looking forward to one of its most active

seasons and signs point to a goodly increase in membership.

Bowling—The Winnipeg store league has again wound up its season's activities, the men's furnishings team winning the premier place for the second successive time. The Portage team finished second, and the shoe department third. Great credit is due to George Bowdler, who finished the league with a fine 180 average. Our merchants' league team also made a good showing, and won the league tournament. The following officers handled the activities for the past season, prizes for the events in competition being donated by general manager: President, Harvey Hamilton; vice-president, Graham Carson; secretary, Leslie Webb; treasurer, O. Haltalin.

Soft Ball—Hudson's Bay Company men's soft ball club have organized to take part in the Winnipeg Commercial soft ball league games, this league being the largest independent softball league in the Dominion, having twenty-two teams entered this year in four divisions. Club leaders are: P. J. Parker and Thos. Hargreaves, patrons; honorary president, R. S. Carey; president, Bert Leckie; secretary, Carl Preece; treasurer, J. Graham; manager, S. Morrison; coach, S. Rutherford.

Golf—A golf tournament, with a division for ladies, has been organized among the store staff; and we are looking forward to a spirited summer's series of games. The golf cup has been taken out of its case, all polished up, and is waiting again for the winner's name to be inscribed as of yore. Credit is due to Messrs. Reith, advertising, and Hargreaves, of the sporting goods department, for getting this under way both last year and this.

Fur Trade

British Columbia District

A. J. Marion left Telegraph Creek on a trip to Dease Lake, McDame's Creek and Liard on 23rd January, in connection with fur buying at the posts.

M. Larsen has expressed his wish to retire from the charge of McDame's Creek post, and L. F. Murphy has been sent in to take his place.

T. A. Perry has been re-engaged to take charge of Liard post, a temporary manager having been in charge for several months.

N. Matthew, apprentice clerk at Babine post, has been instructed to report at Winnipeg upon transfer to another district.

At Hazelton post H. J. C. Walker has been engaged as bookkeeper in place of F. W. Lovatt, and A. D. MacKintosh has been engaged in place of E. A. Keeley; both men retired at their own request.

Wm. Lloyd left Hazelton early in May to take stock at other posts, commencing with Dease Lake.

The district manager returned to Vancouver on 11th March, after having visited Kitwanga, Hazelton, Babine, Old Fort, Tacla and Fort St. James. Business was found to be very quiet in the North. While he was at Fort St. James, two accidental deaths occurred: one to a Mr. Hoffman, who was killed operating his saw-mill, and the other to an employee at Douglas Lodge, who was killed by a discharge of blasting powder.

The district manager left Vancouver again on 5th May upon a trip of inspection to McLeod's Lake, Fort Grahame and Whitewater, and he will probably continue on to Telegraph Creek, Dease Lake, McDame's Creek and Liard, returning to Vancouver in August.

Lord Willingdon, Governor-General of Canada, and Lady Willingdon, visited Fort St. James post on 26th April, and were accorded a proper reception by our manager, John Gregg.

Among recent visitors at Vancouver, we had the pleasure of meeting Chief Factor C. H. French, Fur Trade Commissioner, on 22nd March, and Chief Factor Jas. Thomson on 11th April; also G. W. Allen, K.C., and P. A. Chester on 9th May.—*Wm. Ware.*

Mackenzie River District and Transport

The district offices and transport department moved into new quarters at the end of February. Our new home is commodious, airy and well lighted place, vastly different from the premises previously occupied.

On Monday, March 31, we celebrated the opening of the new building by a very cheerful party. Bridge, whist, dancing and refreshments, shared in by all the departments occupying the building, were greatly enjoyed, and our thanks are due to C. D. Twiner and G. H. McKay for the active part they took with arrangements.

John Melven returned to Edmonton on March 4 from an inspection trip which covered posts from Wrigley to McPherson. Though dogs were used to some extent, most of the travelling was done by air. He again left Edmonton on March 12 for a trip to Fond du Lac and Stoney Rapids and returned on March 31, the

Senneterre, showing H B C Post. Courtesy Royal Canadian Air Force

whole journey having been accomplished by aeroplane.

Robert U. Lamb arrived in Edmonton on 19th March, and left a few days later for Fort Rae, where he will be stationed as post manager.

R. Thevenet left Edmonton on the 14th March for Montreal.

With the advent of spring, the transport department resumes its summer activities. The crews of the various craft have been engaged and many have left for the north.

We regret that M. Rule, our cashier, was taken ill on May 3 and an operation for appendicitis was required immediately. She was making favourable progress at the Royal Alexandra Hospital at the time of writing these notes.

George W. Allan, K.C., chairman of the Canadian Committee, and P. A. Chester, chief accountant, visited Edmonton on May 9 and 10, and the new building was inspected by them. Mr. Allan was the speaker at a Canadian Club luncheon on the 9th, when his instructive address on the progress of the Hudson's Bay Company from its conception to the present day was greatly appreciated by everyone present. Many members of the Company's staff attended the luncheon.

John A. Jaffray, provincial librarian and archivist for the province of Alberta, died of pneumonia on April 28, aged seventy-one years. Mr. Jaffray was the first Presbyterian missionary to reside in the Okanagan Valley, going there in 1886. He was keenly interested in the history of the Hudson's Bay Company and was always ready to search among his treasured records for any information we might require.

A DESCENDANT OF THE HON. WM. McGILLIVRAY

Administration of the Alberta old age pension act has brought to light much that is interesting in connection with the early history of the west. A few days ago Mrs. Annie Logan was granted a pension. She was able to prove her age by the production of a most interesting document, a thin yellowed manuscript on which was inscribed in the fine penmanship of bygone days, events in the history of the McGillivray family. Under "Deaths," the first entry tells of the demise of the Honourable Wm. McGillivray on his passage to England in 1824. Then the children of William's son, Simon, are listed, and among them is the father of Annie, Edward McGillivray, born in 1816. His children also are named, and among them is Ann Isabelle (Annie) who was born in Lepier. Annie's father married Isabella Fraser, daughter of Colin Fraser, Sir George Simpson's piper. Annie was baptised at Slave Lake by the Reverend Geo. McDougal, who also married her to a trader named Logan when she was nineteen. Probably no one was aware that a descendant of one of the greatest Nor'westers was living in obscurity near Edmonton until Mrs. Logan presented her claim to a pension.—*Louis A. Romanet.*

The boys asked "Big Gag" Gallagher the most popular battle song of all nations, and Gag, with his usual ready wit, replied "Here Comes the Bride."

Yet do thy work; it shall succeed in thine or in another's day, and, if denied the victor's meed, thou shalt not lack the toiler's pay.—*Whittier.*

Apprentice R. H. Kilgour, Accountant J. O. Kimpton, Apprentices A. Riach and W. P. Johnston, at Fort Collinson, Western Arctic.

Western Arctic

William Gibson has now been appointed inspector of the Western Arctic district. He paid a visit to Ireland during November, December and January, returning afterwards to district office.

William Murray was a visitor to the district office in Winnipeg during the month of January, when he selected goods from the depot and generally gathered useful experience in district office routine.

The congratulations of this district go to H. J. Pardy, lately of Bathurst Inlet post, who was married on December 26 to Miss Florence Young, of Twillingate, Newfoundland.

Through the consideration of CKY and its announcer, F. E. Rutland, we have had the opportunity of forwarding personal messages to staff and friends in the North, and judging from the expressions of satisfaction received from various points, the courtesy of this station has been universally appreciated.—*R. H. G. Bonnycastle.*

"Come, come, my man, you have been looking around a long time without buying. What do you want?"

"Guess I want another floorwalker," stated the gentleman addressed. "I'm the owner of this outfit."—*Exchange.*

Fort Collinson, Most Northerly Post in Western Arctic, at Walker Bay, Victoria Land. "Baychimo" in background.

An Apprentice's Apologia

The great adventure's now begun,
'Least so the papers tell us all;
To some its work, to some its fun,
But all and sundry feel some call.

Old Euston Station hears the song
Of youthful Scotsmen leaving home,
And each apprentice knows ere long
The fatal hour is bound to come.

Ten-thirty comes; its past; we're off—
The last home train we catch for years.
By Mersey's banks we laugh and scoff
At fond relations' well-meant fears.

In Belfast Lough the sun is bright:
But rugged Scotland veils her form
In fog and fast approaching night,
While winds drive on another storm.

Then out to sea with flowing tide,
We swept past Alisa's noble crag.
The ship ploughs on, the gap grows wide;
The hours rush by; why can't they lag?

There follows now a week at sea—
A troubled week for some perhap—
Then, as Columbus, so did we
Find newer land across the gap.

Ancient Scotia's passed from view,
But Nova Scotia welcomes all
Who come from Motherland to new,
From cottage hearth or haughty hall.

And thus we pass the Golden Gates
Which open wide to all who come.
So here stand I, and these my mates,
To make a home away from home.

The cup that men have called Success
Holds liquor still for all to bless.
Ah! Let me quench my thirst in thee,
And rise to rule the **H B C**!

—*J. Clouston Donald, H B C., Montreal.*

Saskatchewan District

On March 31, the district manager returned to Saskatoon from his winter inspection trip, having visited the following posts: Pas Mountain, Cumberland House, Pelican Narrows, South Reindeer Lake, Lac du Brochet, Stanley, Lac la Ronge, Montreal Lake, Fort a la Corne, and Prince Albert Fur Purchasing Agency.

On April 20 the district manager visited Winnipeg head office and returned to Saskatoon on April 23.

On April 25 R. B. Urquhart, manager Green Lake post, visited the district office on business pertaining to his post, and returned to Green Lake on the 28th.

We welcome E. W. Hampton, late of Nelson River district, who has joined the staff of this district.—*A. B. Cuming.*

St. Lawrence-Labrador District

As we write, preparations are well advanced for receiving and loading the S.S. *Baynain*, due to arrive here early in June from Ardrossan. She will leave Montreal on 10th June with supplies for the Newfoundland-Labrador posts.

The S.S. *Nascopie* is now at St. John's, Newfoundland, having recently returned from a successful sealing voyage. She will leave for Montreal towards the end of June to take on board the supplies for the northern posts.

The S.S. *Ungava* will sail for Montreal on 10th July with the outfit for James Bay district.

The S.S. *Sable I* has been in operation since 8th March distributing supplies to points on the north shore of the Gulf of St. Lawrence.

Shed No. 47 was opened on 21st April and supplies for the north are now being assembled.

Since the opening of navigation on the St. Lawrence, we have had the pleasure of calls from Archdeacon Fleming; Rev. D. B. Marsh, of Eskimo Point; R. M. Duncan, of James Bay district, and E. W. Hampton, formerly of Nelson River district, all of whom have spent the winter in the Old Country.

Recent visitors from Winnipeg have included the fur trade commissioner, the chief accountant, D. H. Laird, K.C., A. H. Doe and E. W. Fletcher.

Messrs. McLure and MacKinnon, of Charlottetown, were also in Montreal, and report another very successful season at the silver fox ranches.

C. G. Sweeting, of James Bay district, sailed on the S.S. *Andania* for England on 25th April.

S. H. Parsons, Labrador sub-district manager, visited district office in April to complete arrangements in connection with his posts for Outfit 261.

Robert Oakley, of the St. John's Agency, also spent some time at district office during March.

Congratulations to D. Kelloway, cashier at district office, and Mrs. Kelloway, on the birth of a daughter on 12th April.

H. Hodkisson recently inspected the inland posts of the St. Lawrence section of the district.

Post manager C. Picaude, Obijuan, and Apprentice J. Thevenet, of La Loutre, have been in Montreal on business connected with their posts.

W. C. Newbury and N. J. Vigneault left early in May for Natashquan and Bersimis respectively.

T. A. Sinclair, fur grader, attended the New York fur auction sales in May.

J. W. Nichols, who has been on furlough in Newfoundland during the winter, is now on duty at district office.

Mail from Port Harrison, Cape Smith, Povungnetuk and Wolstenholme arrived on St. Patrick's Day and wireless messages have been received from Ungava reporting all well at these points.

Mrs. A. S. Ritchie, of Chibougamau, has now returned to the post with her little daughter, who has made a good recovery from an operation.

T. S. P. Shearer sailed on the S.S. *Laurentic* on 3rd May for his home in Scotland, having left the service.

W. E. Swaffield, Sr., and Will Galbraith recently paid a surprise but nevertheless welcome visit to 100 McGill street, the scene of their former activities.

General

JOINT PICNIC

Employees of Hudson's Bay House will hold their annual joint picnic at Park San Souci, Matlock, on Saturday, June 14. A fine list of races will be run off and an enjoyable time is anticipated.

Transportation this year will be made with street railway buses, leaving Hudson's Bay House at about twelve o'clock.—*A. Everitt.*

The Canadian Committee-Fur Trade Bowling league wound up an enjoyable season with a dinner at the St. Charles Hotel on Thursday, 1st May, when prizes were presented to the teams winning first and second place in the league, namely: First, H. McFaddin (captain), L. Fraser, L. French, D. Sadler; second, R. Boyle (captain), H. Ashby, L. Nusin, M. Nusin. Prizes for high single game and high average went to C. Aitken. Those present at the dinner were R. Boyle, D. McRae, L. Lumber, L. Nusin, M. Nusin, L. French, M. Ross, L. Fraser, H. Dwyer, I. Sparks, N. Duncanson, L. Law, H. Ashby, T. Aitken, and H. McFaddin. A clever little duet entitled, "An Ode to the Bowling League," composed by Marion Ross and sung by L. Fraser and M. Ross.

A get-together social was held in the Fur Trade department on Thursday, May 1st, when seventy-five members of the staff spent an enjoyable evening dancing. Refreshments were looked after by Dorothy Anderson and Marion MacDonald.

Land Department

We are pleased to welcome Wilfred E. Hobbs to the Land Department. Mr. Hobbs is a Manitoba land surveyor.

We are sorry to lose Monica May, who has retired from the Company's service after three and one-half years. Miss May was recently married and is now Mrs. F. Russell Baker. She was the recipient of miscellaneous shower held at the home of Dorothy Cooke, when nearly all the ladies of the land department staff were present. She also received a case of silver from the members of the land department staff.

Deep sympathy is felt among the staff for Dorothy Cooke at the loss of her father. Condolence is also extended to C. Killer on the death of her mother.

Major J. B. Morison has once again gone to Peace River on inspection.

The following gentlemen are also out West as sales solicitors: B. K. Hubbard, with headquarters at Rosetown, O. Q. Warren (Yorkton), J. J. Toohill (Melfort), E. W. Atkins (Red Deer) and J. Dixon (North Battleford).

The wind-up of the Hudson's Bay House curling club, with distribution of prizes, was held early in April at the Grange Hotel. Mr. Joslyn being in the chair. Songs and community singing and special turns from the Winnipeg Electric Company, also from Pelissier's Limited, were much enjoyed. The winning rink, who hold the E. H. Gamble Cup for one year, comprises the following: C. Joslyn (skip), T. H. Nicholls (third), A. C. Swindell (second), W. Everitt (lead).

We welcome to the office staff Belle Black, from Yorkton.—*B. A. Everitt.*

London Letter

Socially we had quite a busy winter. The first dance of the season was held at Gunter's Restaurant, Hanover Square, on Friday, 15th November, and was well supported. About eighty members and friends spent an enjoyable evening dancing to the "Silver Star" band, who played very well indeed.

Two lectures have been delivered so far, the first by A. H. Blake, M.A., on "The Lighter Side of Life in Portugal," and the second by Clifford Collinson on "Life and Humour in the South Seas." The second of these especially was extremely interesting, and was illustrated by some very good lantern slides.

Our most successful event so far, however, has been the Christmas party, which was crowded, although the committee had to exclude visitors this year on account of lack of space. A good dance band was provided, and the evening passed very quickly with dancing and games. Vivian Foster, "The Vicar of Mirth," was engaged for the occasion.

Congratulations to Fred Smith, of the fur warehouse, on receiving a bar to his gold medal for forty-five years' continuous service, and to Mrs. J. Sach on obtaining a gold medal for thirty years' service.

Our very best wishes to Mr. Drummond Hay, who was married to Lady Margaret Douglas-Hamilton on Saturday, 1st February, 1930. This wedding was one of the biggest society events of the year.

On Thursday, 2nd January, we had the pleasure of entertaining E. E. Bates, J. C. Donald, H. H. Gausden, R. S. J. Goldie, J. Gowans, W. Hendry, T. D. Lindley, W. G. MacKinnon, A. W. Scott, T. W. Hodgkins, and W. A. Wraight, apprentices on their way to Canada with G. Binney. Our best wishes to them all for success in their new life.

We have been pleased to welcome Mr. McLure and Col. MacKinnon, of Prince Edward Island, who have been visiting London for the fur sale; G. Milling, who is home on leave from Newfoundland; R. M. Duncan, S. F. Mitchell, C. N. Stephen, A. Hunter, post managers from Canada; Mrs. C. Stephenson, Miss A. Warren, D. Coulter, D. Dale, O. Johnston, J. Hyslop, A. E. Dunn, R. McBeth, R. Simpson, F. Sutherland, F. Van Camp, who are in London on buying visits.

J. R. Cuthbertson has joined the buying office clerical staff.—*T. Ruttle.*

Beaver House

There are buildings in London put up by the score,
Buildings of which you are proud I am sure;
Each is the "Home" of some firm of repute
For some particular trade to suit.
Some built for offices, others for stores,
Many quite ancient, of quaint architecture,
Others are new in the modern idea
And it's of one of these that I wish to speak here.
The frontage is not on a main thoroughfare,
But it's quite up-to-date, of that I will swear;
Of an imposing front it can even boast;
There are chains round the front door and linked to a post.
And sitting on top of the porch there is neither
A fox nor a bear, but a stone modelled beaver.

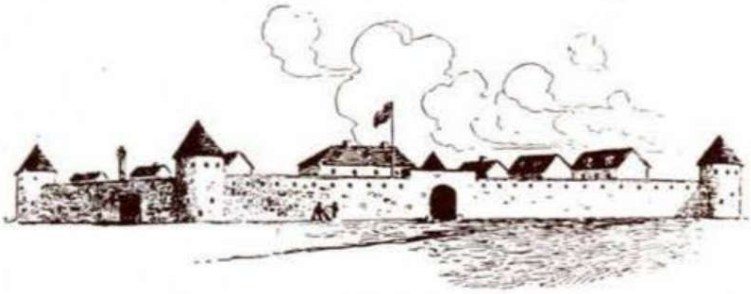
Perhaps you can guess of the building in mind.
It's a cold store, fur warehouse and office combined,
And belongs to that old standing firm "Hudson's Bay,"
Incorporated 1670, the 2nd of May.
The cold store embodies every latest device:
Hot temperatures turned into cold in a trice;
Down in the engine room are four machines at call,
With the C.O.2. system installed by J. Hall;
The only power used is electricity,
Controlled with the utmost simplicity;
If you walk down the chambers, you'll feel a cold blast
Which brings the rooms down from hot to cold, fast;
The man that's in charge is quite competent,
And literally speaking he's a genuine "gent."
There's a saleroom in Garlick Hill worth some comment,
Just pay it a visit when on business bent,
And see how the "lots" are rapidly sold,
For the auctioneer's voice is increased some ten-fold
By an amplifying gadget used in this hall
So that the sound carries to the farthermost wall.
Then into the fur warehouse just make your way,
And hear how the buyers all smilingly say,
"What commodious premises! Scrupulously clean!"
And the shades of the fur are distinctly seen.
There are no dingy rooms with the skins placed on view,
But large, lofty halls where the buyers accrue;
The floors are of concrete, no insanitary wood;
The air that you breathe is all washed and is good.
With windows in places quite six feet in height,
For the purpose of viewing, they give ample light.
And everything here is kept nice and clean
By a maintenance staff that is certainly keen
In cleaning the windows and tiles galore.
They once went to sea but are now working ashore,
And whether below or aloft in the boat
It's all immaterial, they care not an "oat."
So now this is finished, no doubt you will see,
We're contented employees of the old **HBC.**

—V. Blackman, Maintenance Staff.

Fur Trade Apprentices (See London News on Preceding Page).

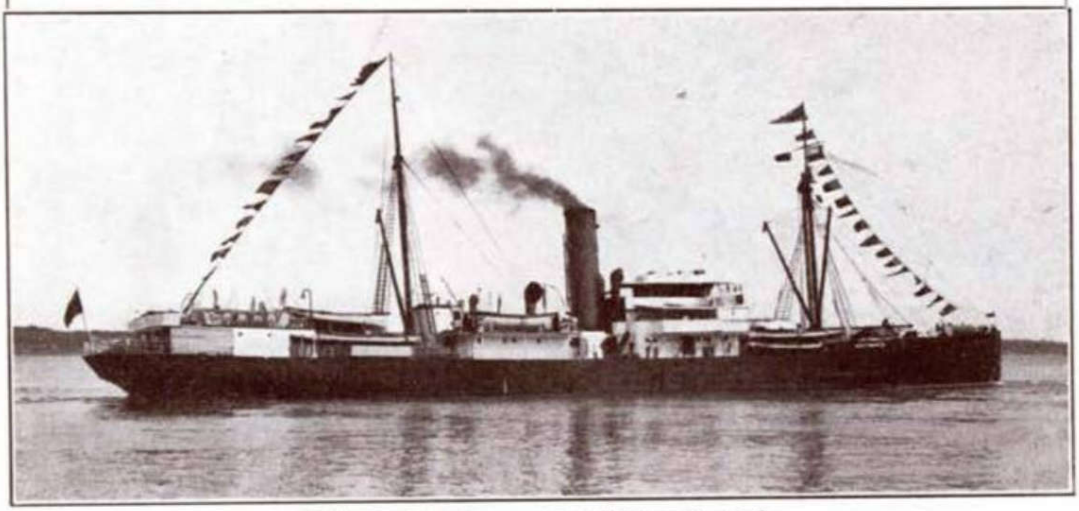
Hudson's Bay Company.

INCORPORATED 2ND MAY 1670.



Three Hundred Fur Trade Posts

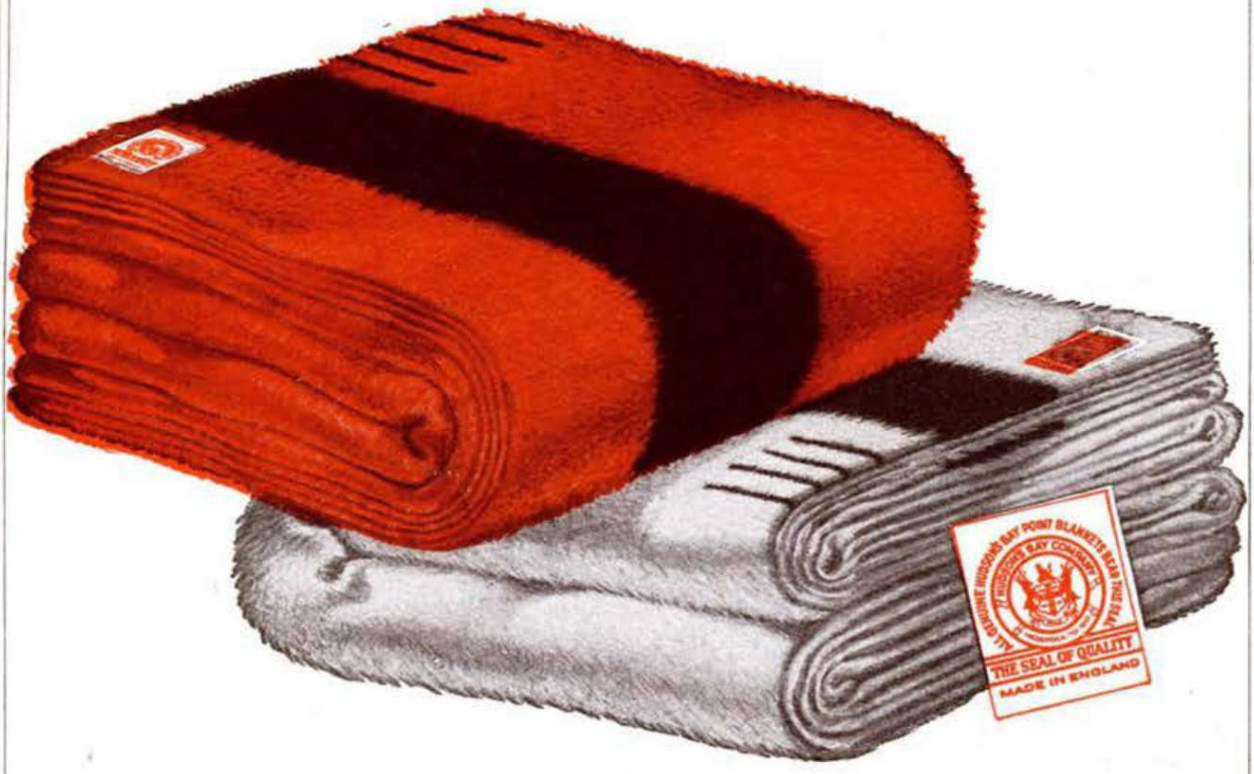
Six Hundred Dogs used in Winter Transport



Eighty-Six Steam and Motor Vessels

Hudson's Bay Company.

INCORPORATED 2ND MAY 1670.



Hudson's Bay "Point" Blankets

COLOURS—Camel, Scarlet, Green, Empire Blue, Gray, Khaki, White and Multi-Stripe; also in new Pastel Shades —Rose, Sky-Blue, Helio, Gold and Reseda.

SIZES AND WEIGHTS—

3-Point	3½-Point	4-Point
60x72 inches	63x81 inches	72x90 inches
8 lbs. 5 oz. per pair	10 lbs. per pair	12 lbs. per pair

On sale at all Hudson's Bay Company stores: Winnipeg (Man.), Saskatoon, Yorkton (Sask.), Calgary, Edmonton, Lethbridge (Alta.), Vancouver, Victoria, Kamloops, Nelson and Vernon (B.C.), and at the Company's Fur Trade posts throughout Canada.

IMPERIAL
MIXTURE
Rich and Mellow

Canada's Most Famous Tobacco

The Glass Jar $1.50

The Scarlet & Gold Package 25¢

& Tins 60¢ *etc.*

Exquisite

Hudson's Bay Company.

INCORPORATED 2ND MAY 1670.